#### **Amazon**

# **Executive Summary**

Amazon's ability to fight against unwanted regulation and legislation in Washington, DC relies on three major pillars: lobbying, support of candidates, and use of third-party groups to create an echo chamber for its policy preferences. The company uses all three to resist antitrust legislation and other regulations that could hamper its business.

# Lobbying

### Direct Lobbying

Amazon's direct lobbying efforts reached a new high in 2022, eclipsing \$21 million in direct lobbying expenses. That number is 50% higher than Amazon's lobbying efforts cost in 2018, when Amazon's direct lobbying total stood just over \$14 million. A primary focus of Amazon's lobbying efforts has been antitrust issues. Since the 116<sup>th</sup> Congress, the bill appearing most frequently on disclosures unsurprisingly was the American Innovation and Choice Online Act. Amazon lobbyists listed that piece of legislation on 41 disclosures. Amazon lobbyists also lobbied on the United States Innovation and Competition Act of 2021 18 times during the 117<sup>th</sup> Congress, the second highest total of any bill during the last three Congresses.

## Revolving Door

A key element of Amazon's federal government affairs strategy seems to rely on the revolving door. Key Amazon lobbyists previously worked in government including:

- **Judd Smith:** Smith joined Amazon Web Services in 2022 after he was, according to Politico, "instrumental in drafting legislation to rein in tech giants." He was a counsel to the Senate Judiciary Committee while it wrote and passed an antitrust bill.
- **Jeff Miller:** Miller lobbied on behalf of Amazon between 2019 and 2022, with an emphasis on lobbying on antitrust legislation. According to Politico, "no one on K Street is as close to Rep. Kevin McCarthy as Miller."
- **David Redl:** Redl, the former NTIA Administrator, lobbied on behalf of Amazon through his firm Salt Point Strategies.
- Virginia Boney: Boney was a Senior Manager for Public Policy at Amazon in 2023.
   Previously, she was Deputy Director, Policy and Strategic Planning at the Department of Commerce from July 2020 to December 2020.
- Caroline Joiner: Joiner worked in public policy for Amazon. Previously, she was the Executive Director of Trade Promotion at the Department of Commerce from 2004 to 2005 and before that, she was Chief of Staff for U.S. and Foreign Commercial Service at Commerce from 2001 to 2003.
- **Stoney Burke:** Amazon hired the firm of Stoney Burke, who was previously the Chief of Staff to ex-Rep. Will Hurd.

- **Brian Huseman:** According to Reuters, Huseman managed the day-to-day lobbying of Amazon. He previously served as an attorney for the Federal Trade Commission.
- **Sean Pugh:** Pugh lobbied on behalf of Amazon on issues relating to competition policy. Between 2012 and 2020, he was an attorney at the FTC.
- **Amy Posner:** Posner was a Senior Corporate Counsel at Amazon. Previously, she worked at the FTC for 13 years.
- Andi Arias: Arias was a Corporate Counsel of Privacy at Amazon. Previously, she served as a Senior Attorney at the FTC.
- **Meghan Iorianni:** Iorianni worked at Amazon as a Senior Policy Counsel related to competition issues after spending six years in the FTC's legal department working on similar issues.
- **Brian Berggren:** Berggren worked as a Corporate Counsel at Amazon after working as an attorney at the FTC in the Privacy and Identity Protection division.
- Elisa Kantor Perlman: Perlman worked as a Senior Corporate Counsel at Amazon. Previously, she worked as an attorney in the Mergers division of the FTC.
- Stelios Xenakis: Xenakis worked as a Corporate Counsel for Amazon after a decade of work at the FTC as an attorney on antitrust issues.
- Pallavi Guniganti: Guniganti was a Public Policy Senior Manager at Amazon after working as an attorney advisor to the FTC.
- **Aaron Ross:** Ross was a Corporate Counsel at Amazon for Competition after working as an attorney on anticompetitive practices at the FTC.
- **Joseph Breedlove:** Breedlove was a Senior Manger at Amazon after working as an economist at the FTC.
- Natasha Sivananjaiah: Sivanjaiah was a Corporate Counsel at Amazon and had previously worked at the FTC.
- **Scott Fitzgerald:** Fitzgerald was a Senior Corporate Counsel for litigation and regulatory issues at Amazon. He previously clerked at the FTC.

#### State Lobbying

Amazon committed sizeable resources to lobbying at the state level, too. In 2022, the company spent more than \$7 million on state lobbying efforts. That number was down from more than \$10 million in 2021. That year, Amazon utilized its wide-reaching lobbying network to undermine privacy protections in 25 states as well as drafting favorable bills and getting them passed.

# Campaign Finance

Another way Amazon looks to impact policymakers is through campaign contributions. Since 2018, Amazon and its employees combined to contribute more than \$31.7 million to candidates running

for federal office and PACs involved in those races. Though much of that funding, just over \$26 million, came from individuals, Amazon's PAC still contributed nearly \$5.6 million to federal campaigns.

Amazon's PAC contributed on both sides of the aisle, with more than \$75,000 going to the NRSC, the NRCC, and the DSCC and DCCC. Washington's delegation raked in campaign cash as well, with Adam Smith, Cathy McMorris Rodgers, Derek Kilmer, and Suzan DelBene all receiving \$30,000 since 2018.

## Third-Party Groups

Amazon relies on third-party groups, whether trade associations, think tanks, or other entities, to push forward its narrative, especially about antitrust issues and expanded regulations. Amazon supported a large number of groups in 2022, nearly 600, and many of them pushed pro-Amazon talking points or supported pro-Amazon policies while appearing to maintain independence. Some key examples include:

- **TechNet:** Amazon was a member of TechNet, contributing at least \$10,000 to it in 2022. According to Wired, TechNet was "tech's most powerful advocacy group" and it functioned as a "political shield" for its members.
- Chamber Of Progress: The Chamber of Progress was founded by Amazon, Facebook, Google and others. The organization, according to Bloomberg, was a left-leaning tech association meant to advocate for
- Competitiveness Coalition: The Competitiveness Coalition was formed to fight against antitrust legislation and presented itself, per Bloomberg, as "a grassroots advocate for American taxpayers." The Coalition paid for TV ads targeting Sen. Amy Klobuchar's Competition and Antitrust Law Enforcement Act of 2021. Amazon was reported as a significant source of funding for the group, contributing more than \$1 million. Many of the Competitiveness Coalition's members were funded by Amazon too:
  - Competitive Enterprise Institute: Amazon previously supported the Competitive Enterprise Institute which was also a member of the Competitiveness Coalition. CEI advocated for "abolishing antitrust law" and opposed bipartisan antitrust legislation in 2021.
  - Consumer Choice Center: The Consumer Choice Center received at least \$10,000 from Amazon in 2022. The group had pushed anti-antitrust views, with its Deputy Director arguing in 2021, "if Congress succeeds in changing antitrust laws to curb tech power, it will not be to the benefit of the typical user and consumer online."
  - Lexington Institute: Amazon gave at least \$10,000 to the Lexington Institute in 2022 and the organization was also a member of the Competitiveness Coalition. A member of the Institute argued Congressional action on antitrust was "unnecessary and dangerous."
  - National Taxpayers Union: The National Taxpayers Union received at least \$10,000 from Amazon in 2022 and was also a member of the Competitiveness Coalition. NTU was, according to Bloomberg, "one of the most prominent voices against regulation in Washington."

- R Street Institute: The R Street Institute received at least \$10,000 from Amazon in 2022 and had been supported by the company previously. The institute was a member of the Competitiveness Coalition and wrote a letter criticizing 2021 antitrust legislation, which other Amazon-funded groups signed onto.
- Small Business & Entrepreneurship Council: The Small Business & Entrepreneurship Council received at least \$10,000 from Amazon in 2022 and its CEO took Amazon's side on public issues. In October 2021, the group's CEO wrote, "large companies like Amazon aren't trying to drive small businesses out of business; instead, they're actively providing them with a platform to succeed." The CEO argued, "the new anti-trust bill...is much more of a threat to small businesses than 'Big Tech' is. American consumers do not view Big Tech as a threat either."
- o **Taxpayers Protection Alliance:** The Taxpayers Protection Alliance received at least \$10,000 in funding from Amazon in 2022. Previously, the organization said it spent "close to \$2 million on ads opposing" antitrust legislation, focusing on 17 Senators.
- O **Young Voices:** Young Voices received at least \$10,000 from Amazon in 2022 and was a member of the Competitiveness Coalition.
- Connected Commerce Council: The Connected Commerce Coalition was funded by big tech, according to the Washington Post, to "push positive polling and engaged in other fingerprint-free tactics designed to deter regulators who are seeking to break up or penalize the industry." In 2022, Google and Amazon were the sole financial supporters of 3C. The organization pushed to support Big Tech at FTC regulatory hearings by writing letters that it then got small business owners to sign their names to and send. 3C failed to disclose its funding from Big Tech when getting small business owners to agree to send the letters, too.
- Information Technology And Innovation Foundation: Amazon and other tech companies funded the Information Technology and Innovation Foundation. The organization was a think tank that, according to the International Business Times, "often reflects the industry's views," including when it opposed antitrust legislation arguing it would likely "distort" competition.
- Americans For Tax Reform: Amazon contributed at least \$10,000 to Americans For Tax Reform in 2022. ATR's president, Grover Norquist, previously signed a letter to Congress urging it to "reject any proposal that politicizes antitrust law or gives bureaucrats even more power to control the economy."
- Antitrust Education Project: Amazon supported the Antitrust Education Project in 2022. The organization and its President, Robert Bork, Jr., were outspoken critics of the FTC under Lina Khan. Bork wrote Khan was a "celebrity scholar recasting antitrust law into a tool to enable government to control capitalism." Bork signed a letter urging Congress to reject antitrust legislation and "any proposal that politicizes antitrust law or gives unelected bureaucrats even more power to control the economy."
- **Bipartisan Policy Center:** The Bipartisan Policy Center was one of many organizations to receive more than \$10,000 from Amazon in 2022. That year, it quoted an Amazon

representatives view that the American Innovation and Choice Online Act would give "preferential treatment to other large retailers that engage in the same practices."

- Consumer Technology Association: CTA received at least \$10,000 from Amazon in 2022. It firmly opposed the American Innovation and Choice Online Act, arguing it would "cause irreparable harm to small businesses and startups and put U.S. companies at a competitive disadvantage against China and other nations eager to overtake our country as a global tech leader." CTA noted that the bill would "take away features and functions that millions of Americans love and use in their everyday lives," like "Amazon Prime Free Shipping."
- **Lincoln Network:** The Lincoln Network received at least \$10,000 from Amazon in 2022. In March 2023, the organization's Director of Outreach argued in the New Republic that antitrust legislation proposed by Reps. Cicilline and Buck faced bipartisan opposition because "it was seen as retroactively punitive, be it to Google or Apple or whoever."
- National Consumers League: The National Consumers League received at least \$10,000 from Amazon in 2022. Previously, the organization lost three major members, UFCW, CWA, and UAW, after Amazon's financial involvement in the organization was revealed.
- **Progressive Policy Institute:** The Progressive Policy Institute received at least \$10,000 from Amazon in 2022. In May 2022, PPI released a report arguing "proposed antitrust legislation would have far-reaching negative effects on competitiveness and technology leadership." The report also claimed antitrust legislation "would limit tech companies' ability to integrate new products, promote new features, and compete in new market segments."
- American Consumer Institute: Amazon contributed at least \$10,000 to the American Consumer Institute in 2022. In 2021, the organization argued, "we are concerned to see drastic antitrust reform proposals that completely overlook consumer welfare and threaten to cause irreparable harm to consumers."

## Lobbying

# **Direct Lobbying**

Amazon Spent \$21,380,000 On Lobbying Expenses In 2022. [Open Secrets, accessed 5/8/23]

- Amazon Spent \$19,690,000 On Lobbying Expenses In 2022. [Open Secrets, accessed <u>5/8/23</u>]
- Amazon Subsidiaries Spent \$1,690,000 On Lobbying Expenses In 2022. [Open Secrets, accessed 5/8/23]

#### Over The Years

Amazon Spent \$19,320,000 On Lobbying Expenses In 2021. [Open Secrets, accessed <u>5/8/23</u>]

Amazon Spent \$17,860,000 On Lobbying Expenditures In 2020. [Open Secrets, accessed 5/14/23]

Amazon Spent \$16,140,000 On Lobbying Expenditures In 2019. [Open Secrets, accessed 5/14/23]

Amazon Spent \$14,190,000 On Lobbying Expenditures In 2018. [Open Secrets, accessed 5/14/23]

## **Lobbying Issues**

#### Issues

Amazon's Top Lobbyist Issued Public Statement Saying House Antitrust Bills Would Hurt American Small And Medium Sized Business. "Amazon's top lobbyist, Brian Huseman, rarely speaks publicly about bills before there is a vote. But with the House Judiciary Committee expected to vote on the bills on Wednesday, he warned in a statement on Tuesday that the legislation "would have significant negative effects on the hundreds of thousands of American small- and medium-sized businesses that sell in our store and tens of millions of consumers who buy products from Amazon." [New York Times, 6/22/21]

June 2022: Amazon CEO Andy Jassy Directly Called Senators Urging Them To Oppose Antitrust Reform Bill. "Amazon chief executive Andy Jassy has been directly calling senators to urge them to oppose an antitrust bill that could significantly rein in the tech giants, marking an escalation in the big tech companies' ferocious lobbying against the legislation. The tech executive has called multiple senators in recent weeks to lobby against the American Innovation and Choice Online Act, which is co-sponsored by Sens. Amy Klobuchar (D-Minn.) and Chuck Grassley (R-Iowa), according to three people familiar with the outreach. All spoke on the condition of anonymity to discuss private conversations." [Politico, 6/17/22]

• Jassy Called Schumer Directly. "The bill would bar giant tech companies like Amazon from favoring their own products over those of their rivals. It would force Amazon to stop, for example, promoting its own private-label products at the top of searches on its e-commerce site. Jassy even reached out recently to Senate Majority Leader Chuck Schumer (D-NY) - though the call may not have gone as he hoped." [Politico, 6/17/22]

# 118th Congress

# During The $118^{th}$ Congress, Amazon's Most Lobbied Bill In Congress Was The American Innovation And Jobs Act. [Open Secrets]

Bill Number	Congress Number	Bill Title	No. of Reports & Specific Issues*
S.866	118	American Innovation and Jobs Act	2
H.R.1843	118	Telehealth Expansion Act of 2023	1
H.R.5	118	Parents Bill of Rights Act	1
S.1001	118	Telehealth Expansion Act of 2023	1
S.447	118	ORBITS Act of 2023	1
H.R.1695	118	Strengthening Agency Management and Oversight of Software Assets Act	1
H.R.5977	117	States Reform Act	1
S.4591	117	Cannabis Administration and Opportunity Act	1
S.931	118	Strengthening Agency Management and Oversight of Software Assets Act	1
H.R.1503	118	Prescription Information Modernization Act of 2023	1
H.R.217	118	Country of Origin Labeling Requirement Act	1
H.R.824	118	Telehealth Benefit Expansion for Workers Act of 2023	1
S.2992	117	American Innovation and Choice Online Act	1
H.R.8152	117	American Data Privacy and Protection Act	1
S.365	118	Dream Act of 2023	1
H.R.1338	118	SAT Streamlining Act	1
H.R.8294	117	Transportation Housing and Urban Development and Related Agencies Appropriations Act 2023	1
S.393	118	Social Security Expansion Act	1

[Open Secrets]

# 117<sup>th</sup> Congress

# During The 117<sup>th</sup> Congress, Amazon's Lobbyists Reported Lobbying On The American Innovation And Choice Online Act On 41 Disclosure Reports. [Open Secrets]

Bill Number	Congress	Title	No. of Reports & Specific Issues*
S.2992	117	American Innovation and Choice Online Act	41
S.1260	117	United States Innovation and Competition Act of 2021	18
S.936	117	INFORM Consumers Act	16
H.R.3816	117	American Innovation and Choice Online Act	16
H.R.4521	117	United States Innovation and Competition Act of 2021	15
H.R.5502	117	To require online marketplaces to verify certain information regarding high-volume third party sellers of consumer products on such online marketplaces and to disclose to consumers certain contact and other information regarding such high-volume third party sellers.	15
S.1260	117	United States Innovation and Competition Act of 2021	14
H.R.3816	117	American Innovation and Choice Online Act	13

H.R.3825	117	Ending Platform Monopolies Act	12
H.R.3826	117	Platform Competition and Opportunity Act of 2021	12
H.R.3849	117	ACCESS Act of 2021	12
H.R.3826	117	Platform Competition and Opportunity Act of 2021	12
H.R.3849	117	ACCESS Act of 2021	12
H.R.3825	117	Ending Platform Monopolies Act	12
H.R.4350	117	National Defense Authorization Act for Fiscal Year 2022	11
H.R.3684	117	Infrastructure Investment and Jobs Act	11
H.R.8294	117	Transportation Housing and Urban Development and Related Agencies Appropriations Act 2023	9
H.R.3843	117	Merger Filing Fee Modernization Act of 2022	9
S.936	117	INFORM Consumers Act	9
H.R.3843	117	Merger Filing Fee Modernization Act of 2022	8
S.225	117	Competition and Antitrust Law Enforcement Reform Act of 2021	8
S.3431	117	Revitalizing the Aging Network Act	8
H.R.3460	117	State Antitrust Enforcement Venue Act of 2022	8
H.R.5376	117	Inflation Reduction Act of 2022	7
S.2263	117	Sustainable Skies Act	7
H.R.3440	117	Sustainable Skies Act	7
H.R.5374	117	SHOP SAFE Act	7
H.R.3684	117	Infrastructure Investment and Jobs Act	7
S.2992	117	American Innovation and Choice Online Act	7
S.1843	117	SHOP SAFE Act of 2021	6
S.225	117	Competition and Antitrust Law Enforcement Reform Act of 2021	6
H.R.3460	117	State Antitrust Enforcement Venue Act of 2022	6
H.R.3440	117	Sustainable Skies Act	6
H.R.8152	117	American Data Privacy and Protection Act	5
S.4670	117	Transportation Housing and Urban Development and Related Agencies Appropriations Act 2023	5
H.R.7900	117	National Defense Authorization Act for Fiscal Year 2023	5
H.R.8295	117	Departments of Labor Health and Human Services and Education and Related Agencies Appropriations Act 2023	5
S.2792	117	National Defense Authorization Act for Fiscal Year 2022	5
H.R.1065	117	Pregnant Workers Fairness Act	4
S.3099	117	Federal Secure Cloud Improvement and Jobs Act of 2021	4
S.3232	117	STURDY Act	4
H.R.2903	117	Creating Opportunities Now for Necessary and Effective Care Technologies (CONNECT) for Health Act of 2021	4
H.R.5	117	Equality Act	4
H.R.3524	117	Ensuring American Global Leadership and Engagement Act	4
S.1486	117	Pregnant Workers Fairness Act	4
H.R.1280	117	George Floyd Justice in Policing Act of 2021	4
S.1159	117	A bill to amend the Tariff Act of 1930 to enhance the authority of U.S. Customs and Border Protection to share information with respect to merchandise suspected of violating intellectual property rights with rights holders and other interested parties.	4
S.1394	117	Teach CS Act	4
S.1512	117	CONNECT for Health Act of 2021	4
S.3197	117	Platform Competition and Opportunity Act of 2021	4

H.R.6	117	American Dream and Promise Act of 2021	4
H.R.1816	117	Information Transparency & Personal Data Control Act	4
H.R.3602	117	Computer Science for All Act of 2021	4
S.368	117	Telehealth Modernization Act	4
S.393	117	Equality Act	4
S.53	117	Raise the Wage Act of 2021	4
S.1896	117	Algorithmic Justice and Online Platform Transparency Act	4
H.R.603	117	Raise the Wage Act of 2021	4
H.R.1332	117	Telehealth Modernization Act	4
S.2039	117	TEAM Act	4
S.264	117	Dream Act of 2021	4
H.R.675	117	COVID–19 Price Gouging Prevention Act	4
H.R.3648	117	EAGLE Act of 2022	4
S.1704	117	Telehealth Expansion Act of 2021	4
H.R.1280	117	George Floyd Justice in Policing Act of 2021	4
H.R.603	117	Raise the Wage Act of 2021	4
H.R.1319	117	American Rescue Plan Act of 2021	4
S.393	117	Equality Act	4
S.53	117	Raise the Wage Act of 2021	4
S.CON.RES.14	117	A concurrent resolution setting forth the congressional budget for the United States Government for fiscal year 2022 and setting forth the appropriate budgetary levels for fiscal years 2023 through 2031.	4
S.1843	117	SHOP SAFE Act of 2021	4
S.264	117	Dream Act of 2021	4
H.R.5	117	Equality Act	4
H.R.5977	117	States Reform Act	3
H.R.8256	117	Commerce Justice Science and Related Agencies Appropriations Act 2023	3
H.R.8262	117	Department of the Interior Environment and Related Agencies Appropriations Act 2023	3
S.4348	117	FDASLA Act of 2022	3
H.R.7667	117	Food and Drug Amendments of 2022	3
S.3707	117	Immediate Access for the Terminally Ill Act	3
H.R.8255	117	Energy and Water Development and Related Agencies Appropriations Act 2023	3
S.4908	117	Strengthening Agency Management and Oversight of Software Assets Act	3
H.R.5736	117	Booster Seat Safety Act	3
S.CON.RES.14	117	A concurrent resolution setting forth the congressional budget for the United States Government for fiscal year 2022 and setting forth the appropriate budgetary levels for fiscal years 2023 through 2031.	3
H.R.8282	117	Department of State Foreign Operations and Related Programs Appropriations Act 2023	3
S.3890	117	Improving Intergovernmental Cooperation and Reducing Duplication Act of 2022	3
H.R.21	117	FedRAMP Authorization Act	3
S.3195	117	Consumer Online Privacy Rights Act	3
H.R.7559	117	Prescription Information Modernization Act of 2022	3
H.R.8239	117	Agriculture Rural Development Food and Drug Administration and Related Agencies Appropriations Act 2023	3

H.R.8254	117	Financial Services and General Government Appropriations Act 2023	3
S.2731	117	A bill to designate the facility of the United States Postal Service located at 2245 Rosa L Parks Boulevard in Nashville Tennessee as the "Thelma Harper Post Office Building".	3
S.1394	117	Teach CS Act	3
S.1512	117	CONNECT for Health Act of 2021	3
H.R.3593	117	Department of Energy Science for the Future Act	3
H.R.4432	117	Department of Defense Appropriations Act 2022	3
S.2731	117	A bill to designate the facility of the United States Postal Service located at 2245 Rosa L Parks Boulevard in Nashville Tennessee as the "Thelma Harper Post Office Building".	3
H.R.3524	117	Ensuring American Global Leadership and Engagement Act	3
S.1704	117	Telehealth Expansion Act of 2021	3
S.1931	117	Surface Transportation Reauthorization Act of 2021	3
S.2039	117	TEAM Act	3
S.2263	117	Sustainable Skies Act	3
H.R.3617	117	Marijuana Opportunity Reinvestment and Expungement Act	3
H.R.3648	117	EAGLE Act of 2022	3
H.R.2903	117	Creating Opportunities Now for Necessary and Effective Care Technologies (CONNECT) for Health Act of 2021	3
S.368	117	Telehealth Modernization Act	3
H.R.4502	117	Labor Health and Human Services Education Agriculture Rural Development Energy and Water Development Financial Services and General Government Interior Environment Military Construction Veterans Affairs Transportation and Housing and Urban Development Appropriations Act 2022	3
H.R.4550	117	Transportation Housing and Urban Development and Related Agencies Appropriations Act 2022	3
H.R.6	117	American Dream and Promise Act of 2021	3
H.R.6800	116	The Heroes Act	3
S.1494	117	Consumer Data Privacy and Security Act of 2021	3
H.R.1332	117	Telehealth Modernization Act	3
H.R.5376	117	Inflation Reduction Act of 2022	3
S.1896	117	Algorithmic Justice and Online Platform Transparency Act	3
H.R.341	117	Ensuring Telehealth Expansion Act of 2021	3
H.R.3602	117	Computer Science for All Act of 2021	3
S.348	117	U.S. Citizenship Act	3
H.R.1177	117	U.S. Citizenship Act	3
H.R.2225	117	National Science Foundation for the Future Act	3
S.3431	117	Revitalizing the Aging Network Act	3
S.2016	117	Surface Transportation Investment Act of 2021	3
S.4662	117	Department of State Foreign Operations and Related Programs Appropriations Act 2023	2
H.R.8236	117	Department of Defense Appropriations Act 2023	2
H.R.7185	117	Federal Contracting for Peace and Security Act	2
S.4659	117	Departments of Labor Health and Human Services and Education and Related Agencies Appropriations Act 2023	2
S.4660	117	Energy and Water Development and Related Agencies Appropriations Act 2023	2
S.4685	117	Financial Services and General Government Appropriations Act 2023	2

H.R.2617	117	Consolidated Appropriations Act 2023	2
H.R.4502	117	Labor Health and Human Services Education Agriculture Rural Development Energy and Water Development Financial Services and General Government Interior Environment Military Construction Veterans Affairs Transportation and Housing and Urban Development Appropriations Act 2022	2
H.R.5981	117	Telehealth Expansion Act of 2021	2
H.R.4996	117	Ocean Shipping Reform Act of 2021	2
S.3064	117	White House Conference on Food Nutrition Hunger and Health Act	2
S.4661	117	Agriculture Rural Development Food and Drug Administration and Related Agencies Appropriations Act 2023	2
S.4664	117	Commerce Justice Science and Related Agencies Appropriations Act 2023	2
H.R.5305	117	Extending Government Funding and Delivering Emergency Assistance Act	2
H.R.5724	117	White House Conference on Food Nutrition Hunger and Health Act	2
H.R.6000	117	Cures 2.0 Act	2
S.1259	117	Safe Cribs Act	2
H.R.341	117	Ensuring Telehealth Expansion Act of 2021	2
H.R.3617	117	Marijuana Opportunity Reinvestment and Expungement Act	2
H.R.8956	117	FedRAMP Authorization Act	2
S.4543	117	James M. Inhofe National Defense Authorization Act for Fiscal Year 2023	2
S.4686	117	Department of the Interior Environment and Related Agencies Appropriations Act 2023	2
H.R.3182	117	Safe Sleep for Babies Act of 2021	2
S.4814	117	ORBITS Act of 2022	2
S.4591	117	Cannabis Administration and Opportunity Act	2
S.2599	117	Agriculture Rural Development Food and Drug Administration and Related Agencies Appropriations Act 2022	2
S.1316	117	Cyber Response and Recovery Act of 2021	2
H.R.4356	117	Agriculture Rural Development Food and Drug Administration and Related Agencies Appropriations Act 2022	2
H.R.4372	117	Department of the Interior Environment and Related Agencies Appropriations Act 2022	2
H.R.5736	117	Booster Seat Safety Act	2
H.R.3429	117	SHOP SAFE Act of 2021	2
H.R.5374	117	SHOP SAFE Act	2
S.1159	117	A bill to amend the Tariff Act of 1930 to enhance the authority of U.S. Customs and Border Protection to share information with respect to merchandise suspected of violating intellectual property rights with rights holders and other interested parties.	2
H.R.3182	117	Safe Sleep for Babies Act of 2021	2
S.1259	117	Safe Cribs Act	2
H.R.4355	117	Military Construction Veterans Affairs and Related Agencies Appropriations Act 2022	2
S.3398	117	STEM Education in Accounting Act	2
S.3417	117	Latonya Reeves Freedom Act of 2021	2
H.R.3076	117	Postal Service Reform Act of 2022	2
H.R.4346	117	Chips and Science Act	2
H.R.4345	117	Financial Services and General Government Appropriations Act 2022.	2
S.2605	117	Energy and Water Development and Related Agencies Appropriations Act 2022	2

S.2604	117	Military Construction Veterans Affairs and Related Agencies Appropriations Act 2022	2
H.R.4505	117	Commerce Justice Science and Related Agencies Appropriations Act 2022	2
H.R.4549	117	Energy and Water Development and Related Agencies Appropriations Act 2022	2
H.R.5502	117	To require online marketplaces to verify certain information regarding high-volume third party sellers of consumer products on such online marketplaces and to disclose to consumers certain contact and other information regarding such high-volume third party sellers.	2
S.1720	117	Postal Service Reform Act of 2021	2
H.R.8874	117	Credit Card Competition Act of 2022	1
S.4674	117	Credit Card Competition Act of 2022	1
S.1316	117	Cyber Response and Recovery Act of 2021	1
S.1494	117	Consumer Data Privacy and Security Act of 2021	1
S.2316	117	Volunteer First Responder Housing Act	1
H.R.4350	117	National Defense Authorization Act for Fiscal Year 2022	1
H.R.9330	117	Strengthening Agency Management and Oversight of Software Assets Act	1
S.2792	117	National Defense Authorization Act for Fiscal Year 2022	1
H.R.2471	117	Consolidated Appropriations Act 2022	1
H.R.3076	117	Postal Service Reform Act of 2022	1
S.1720	117	Postal Service Reform Act of 2021	1
S.1605	117	National Defense Authorization Act for Fiscal Year 2022	1
S.3232	117	STURDY Act	1
S.441	117	STURDY Act	1
H.R.4996	117	Ocean Shipping Reform Act of 2021	1
H.R.1314	117	STURDY Act	1
H.R.133	117	David's Law	1
H.R.6201	117	National Liberty Memorial Preservation Act	1
S.1776	117	Artificial Intelligence for the Military Act of 2021	1
S.2316	117	Volunteer First Responder Housing Act	1
H.R.6000	117	Cures 2.0 Act	1
H.R.748	117	Ethan's Law	1
S.1705	117	AICT Act of 2021	1
S.3045	117	Transportation Housing and Urban Development and Related Agencies Appropriations Act 2022	1
S.3175	117	Advancing American Artificial Intelligence Innovation Act of 2021	1

[Open Secrets]

# 116<sup>th</sup> Congress

# During The 116<sup>th</sup> Congress, The Most Common Bill That Appeared On Amazon's Lobbying Disclosure Was The CARES Act. [Open Secrets]

Bill Number	Congress	Title	No. of Reports & Specific Issues*
H.R.748	116	CARES Act	14
S.3431	116	INFORM Consumers Act	11

H.R.6395	116	William M. (Mac) Thornberry National Defense Authorization Act for Fiscal Year 2021	8
H.R.2500	116	National Defense Authorization Act for Fiscal Year 2020	8
S.1790	116	National Defense Authorization Act for Fiscal Year 2020	8
H.R.2968	116	Department of Defense Appropriations Act 2020	7
H.R.6800	116	The Heroes Act	6
S.3548	116	CARES Act	6
H.R.7617	116	Defense Commerce Justice Science Energy and Water Development Financial Services and General Government Labor Health and Human Services Education Transportation Housing and Urban Development Appropriations Act 2021	6
H.R.133	116	Consolidated Appropriations Act 2021	5
S.2474	116	Department of Defense Appropriations Act 2020	5
S.874	116	Dream Act of 2019	4
S.1589	116	Damon Paul Nelson and Matthew Young Pollard Intelligence Authorization Act for Fiscal Years 2018 2019 and 2020	4
S.2208	116	PRIME Act	4
S.2563	116	ILLICIT CASH Act	4
H.R.7610	116	Agriculture Rural Development Food and Drug Administration and Related Agencies Appropriations Act 2021	4
S.1084	116	DETOUR Act	4
H.R.2650	116	Payment Choice Act of 2019	4
H.R.6201	116	Families First Coronavirus Response Act	4
H.R.4813	116	Keep Big Tech Out Of Finance Act	4
S.189	116	Social Media Privacy Protection and Consumer Rights Act of 2019	4
S.2243	116	Payments Modernization Act of 2019	4
S.3073	116	SANTA Act	4
S.384	116	To require the Secretary of Commerce acting through the Director of the National Institute of Standards and Technology to help facilitate the adoption of composite technology in infrastructure in the United States and for other purposes.	4
S.748	116	A bill to amend the Children's Online Privacy Protection Act of 1998 to strengthen protections relating to the online collection use and disclosure of personal information of children and minors and for other purposes.	4
H.R.2013	116	Information Transparency & Personal Data Control Act	4
H.R.4048	116	Automatic Listening Exploitation Act of 2019	4
H.R.2820	116	Dream Act of 2019	4
H.R.3951	116	Payments Modernization Act of 2019	4
H.R.582	116	Raise the Wage Act	4
H.R.6058	116	SHOP SAFE Act of 2020	4
H.R.1044	116	Fairness for High-Skilled Immigrants Act of 2020	4
S.150	116	Raise the Wage Act	4
S.2968	116	Consumer Online Privacy Rights Act	4
H.R.3494	116	Damon Paul Nelson and Matthew Young Pollard Intelligence Authorization Act for Fiscal Years 2018 2019 and 2020	4
H.R.4978	116	Online Privacy Act of 2019	4
H.R.5	116	Equality Act	4
H.R.2514	116	COUNTER Act of 2019	4
H.R.6196	116	TM Act of 2020	4
S.3744	116	Uyghur Human Rights Policy Act of 2020	4

S.788	116	Equality Act	4
S.847	116	Commercial Facial Recognition Privacy Act of 2019	4
S.29	116	A bill to establish the Office of Critical Technologies and Security and for other purposes.	4
H.RES.153	116	Supporting the development of guidelines for ethical development of artificial intelligence.	4
S.3417	116	INFORM Act	3
S.3456	116	Consumer Data Privacy and Security Act of 2020	3
H.R.3811	116	IoT Standards Leadership Act of 2019	3
H.R.1668	116	IoT Cybersecurity Improvement Act of 2020	3
H.R.7756	116	INFORM Consumers Act	3
S.3663	116	COVID–19 Consumer Data Protection Act of 2020	3
S.4049	116	National Defense Authorization Act for Fiscal Year 2021	3
H.R.2376	116	Prescription Pricing for the People Act of 2019	3
H.RES.153	116	Supporting the development of guidelines for ethical development of artificial intelligence.	3
H.R.2644	116	SMART IoT Act	3
S.734	116	IoT Cybersecurity Improvement Act of 2019	3
H.R.618	116	To establish the Office of Critical Technologies and Security and for other purposes.	3
H.R.7120	116	George Floyd Justice in Policing Act of 2020	3
H.R.7616	116	Transportation Housing and Urban Development and Related Agencies Appropriations Act 2021	3
H.R.6866	116	Public Health Emergency Privacy Act	3
S.29	116	A bill to establish the Office of Critical Technologies and Security and for other purposes.	3
S.1895	116	Lower Health Care Costs Act	3
S.3861	116	Exposure Notification Privacy Act	3
S.4094	116	PFAS Free Military Purchasing Act	3
H.R.2296	116	More Efficient Tools to Realize Information for Consumers Act	3
S.734	116	IoT Cybersecurity Improvement Act of 2019	3
H.R.2376	116	Prescription Pricing for the People Act of 2019	3
H.R.3163	116	Transportation Housing and Urban Development and Related Agencies Appropriations Act 2020	3
H.R.618	116	To establish the Office of Critical Technologies and Security and for other purposes.	3
S.189	116	Social Media Privacy Protection and Consumer Rights Act of 2019	3
H.R.582	116	Raise the Wage Act	3
H.R.2820	116	Dream Act of 2019	3
S.2987	116	Counterfeit Goods Seizure Act of 2019	3
S.874	116	Dream Act of 2019	3
H.R.1044	116	Fairness for High-Skilled Immigrants Act of 2020	3
H.R.5515	115	John S. McCain National Defense Authorization Act for Fiscal Year 2019	3
H.R.6157	116	Transparency for Student Veterans Act	3
S.1589	116	Damon Paul Nelson and Matthew Young Pollard Intelligence Authorization Act for Fiscal Years 2018 2019 and 2020	3
S.1895	116	Lower Health Care Costs Act	3
H.R.1668	116	IoT Cybersecurity Improvement Act of 2020	3
S.788	116	Equality Act	3
S.847	116	Commercial Facial Recognition Privacy Act of 2019	3

H.R.2013	116	Information Transparency & Personal Data Control Act	3
S.3159	116	No War Against Iran Act	3
H.R.2296	116	More Efficient Tools to Realize Information for Consumers Act	3
H.R.2740	116	Labor Health and Human Services Education Defense State Foreign Operations and Energy and Water Development Appropriations Act 2020	3
H.R.3494	116	Damon Paul Nelson and Matthew Young Pollard Intelligence Authorization Act for Fiscal Years 2018 2019 and 2020	3
H.R.5	116	Equality Act	3
S.150	116	Raise the Wage Act	3
H.R.4943	116	ELEVATE Act	3
S.384	116	To require the Secretary of Commerce acting through the Director of the National Institute of Standards and Technology to help facilitate the adoption of composite technology in infrastructure in the United States and for other purposes.	3
H.R.7096	116	National AI Research Resource Task Force Act of 2020	2
H.R.7668	116	Financial Services and General Government Appropriations Act 2021	2
S.1363	116	AI in Government Act of 2019	2
H.R.2740	116	Labor Health and Human Services Education Defense State Foreign Operations and Energy and Water Development Appropriations Act 2020	2
S.3890	116	National AI Research Resource Task Force Act of 2020	2
H.R.7608	116	State Foreign Operations Agriculture Rural Development Interior Environment Military Construction and Veterans Affairs Appropriations Act 2021	2
H.R.7612	116	Department of the Interior Environment and Related Agencies Appropriations Act 2021	2
H.R.1485	116	Computer Science for All Act of 2019	2
H.R.7178	116	CHIPS for America Act	2
H.R.8337	116	Continuing Appropriations Act 2021 and Other Extensions Act	2
H.R.7613	116	Energy and Water Development and Related Agencies Appropriations Act 2021	2
H.R.7667	116	Commerce Justice Science and Related Agencies Appropriations Act 2021	2
H.R.2575	116	AI in Government Act of 2020	2
H.R.2	116	Moving Forward Act	2
H.R.7611	116	Legislative Branch Appropriations Act 2021	2
H.R.7609	116	Military Construction Veterans Affairs and Related Agencies Appropriations Act 2021	2
H.R.7614	116	Departments of Labor Health and Human Services and Education and Related Agencies Appropriations Act 2021	2
S.990	116	Platte River Recovery Implementation Program Extension Act	2
H.R.2227	116	Gold Star Spouses and Spouses of Injured Servicemembers Leasing Relief Expansion Act of 2019	2
H.R.6072	116	Coast Guard Retirement Parity Act	2
H.R.3811	116	IoT Standards Leadership Act of 2019	2
S.1084	116	DETOUR Act	2
S.748	116	A bill to amend the Children's Online Privacy Protection Act of 1998 to strengthen protections relating to the online collection use and disclosure of personal information of children and minors and for other purposes.	2
S.3744	116	Uyghur Human Rights Policy Act of 2020	2
H.R.4048	116	Automatic Listening Exploitation Act of 2019	2

H.R.2644	116	SMART IoT Act	2
S.3023	116	PACT Act of 2019	2
H.R.6072	116	Coast Guard Retirement Parity Act	1
S.2520	116	Transportation Housing and Urban Development and Related Agencies Appropriations Act 2020	1
S.3023	116	PACT Act of 2019	1
H.R.2227	116	Gold Star Spouses and Spouses of Injured Servicemembers Leasing Relief Expansion Act of 2019	1
H.R.3163	116	Transportation Housing and Urban Development and Related Agencies Appropriations Act 2020	1
H.R.8406	116	The Heroes Act	1
S.3905	116	Intelligence Authorization Act for Fiscal Year 2021	1
S.990	116	Platte River Recovery Implementation Program Extension Act	1
H.R.3941	116	FedRAMP Authorization Act	1
S.3933	116	CHIPS for America Act	1
H.R.2227	115	MGT Act	1
H.R.518	116	To bar Supreme Court decisions in certain Patient Protection and Affordable Care Act cases from citation.	1
S.2563	116	ILLICIT CASH Act	1
S.990	115	MGT Act	1
S.2243	116	Payments Modernization Act of 2019	1
S.281	115	Fairness for High-Skilled Immigrants Act of 2017	1
S.3023	115	Transportation Housing and Urban Development and Related Agencies Appropriations Act 2019	1
H.R.392	115	Fairness for High-Skilled Immigrants Act of 2017	1
H.R.4813	116	Keep Big Tech Out Of Finance Act	1
H.R.3151	116	Taxpayer First Act	1
S.3109	115	Department of Homeland Security Appropriations Act 2019	1
H.R.3951	116	Payments Modernization Act of 2019	1
H.R.4943	115	CLOUD Act	1
S.245	116	Damon Paul Nelson and Matthew Young Pollard Intelligence Authorization Act for Fiscal Years 2018 and 2019	1
H.R.5815	115	CONSENT Act	1
S.2520	116	Transportation Housing and Urban Development and Related Agencies Appropriations Act 2020	1
S.2968	116	Consumer Online Privacy Rights Act	1
S.3159	115	Department of Defense Appropriations Act 2019	1
H.J.RES.31	116	Consolidated Appropriations Act 2019	1
H.R.135	115	Cyber Privacy Fortification Act of 2017	1
H.R.1957	116	Great American Outdoors Act	1
H.R.2514	116	COUNTER Act of 2019	1
H.R.6072	115	Transportation Housing and Urban Development and Related Agencies Appropriations Act 2019	1
H.R.6776	115	Department of Homeland Security Appropriations Act 2019	1
S.1691	115	Internet of Things (IoT) Cybersecurity Improvement Act of 2017	1
S.2584	116	Commerce Justice Science and Related Agencies Appropriations Act 2020	1
S.2728	115	Social Media Privacy Protection and Consumer Rights Act of 2018	1
S.2639	115	CONSENT Act	1
S.2987	115	John S. McCain National Defense Authorization Act for Fiscal Year 2019	1

S.928	116	Taxpayer First Act of 2019	1
H.R.15	115	Raise the Wage Act	1
H.R.5	115	Regulatory Accountability Act of 2017	1
S.1242	115	Raise the Wage Act	1
S.1291	107	Development Relief and Education for Alien Minors Act	1
H.R.5515	116	Stop Taxing Our Potential Act of 2019	1
H.R.4978	116	Online Privacy Act of 2019	1
S.976	115	Marketplace Fairness Act of 2017	1
H.R.6157	115	Department of Defense and Labor Health and Human Services and Education Appropriations Act 2019 and Continuing Appropriations Act 2019	1

[Open Secrets]

## **Revolving Door**

#### Judd Smith

Amazon Hired As A Lobbyist Judd Smith, A Senior Republican Staffer On The Senate Judiciary Committee Who Was Instrumental In Drafting Legislation To Rein In Tech Giants. "Judd Smith, a senior Republican staffer on the Senate Judiciary Committee who was instrumental in drafting legislation to rein in tech giants, is leaving to take a job as a lobbyist for Amazon Web Services, according to two people briefed on the matter...Smith was one of the main Republican staffers working to draft the bipartisan legislation led by Sens. Amy Klobuchar (D-Minn.) and Chuck Grassley (R-Iowa) to curtail the power of Amazon, Google, Apple, Meta and Microsoft." [Politico, 8/1/22]

Bloomberg: Smith's Hiring Shows Amazon Is Bringing In A Powerful Voice to Fight Against The Bill. "Judd Smith was the Senate Judiciary Committee's counsel as the panel wrote and approved a bill that would restrict the way Amazon can offer products to consumers and interact with its competitors. His move to Amazon, the e-commerce giant that has been vilified by lawmakers for its market dominance, will play into efforts to ensure that the legislation doesn't receive a vote in the full Senate. By hiring him, Amazon is bringing in a powerful voice on the top issues facing the committee." [Bloomberg, 8/1/22]

Smith Also Could Play A Role In Convincing Top Republicans In The House To Vote Against The Bill. "While Smith will be barred from lobbying Senate Judiciary staff and members for a year after his departure from the committee, he could be influential in convincing House Republicans to vote against the measure if it passes the Senate. Smith previously worked with former Pennsylvania Representative Tom Marino, who was the top Republican on the subcommittee responsible for antitrust." [Bloomberg, 8/1/22]

#### Jeff Miller

Nov. 4, 2022: Jeff Miller And His Firm Miller Strategies Filed A Report Saying The Firm Had Stopped Lobbying For Amazon On Oct. 26, 2022. [Miller Strategies, Q4 2022 Termination Report For Amazon, Filed 11/4/22]

Miller And His Firm Had Been Paid \$60K By Amazon Each Quarter Since July 2019. [US Senate Lobbying Disclosure, Registrations And Quarterly Activity, Accessed 12/1/22]

Since April 2021, Miller And His Firm Had Solely Disclosed Lobbying For Amazon On Antitrust Reform Bills Targeting Big Tech. [US Senate Lobbying Disclosure, Registrations And Quarterly Activity, Accessed 12/1/22]

Jeff Miller Is The Most Connected Lobbyist To Potential New House Speaker Kevin McCarthy. "Jeff Miller is not a household name, but he stands to yield tremendous influence when the next Congress gets sworn into office. That's because no one on K Street is as close to Rep. Kevin McCarthy as Miller." [Politico, 11/9/22]

#### David Redl

Amazon Hired Former NTIA Administrator David Redl And His Firm Salt Point Strategies To Lobby On Unlicensed Spectrum Allocations And Consumer Technology Devices. "Amazon has brought on former NTIA Administrator David Redl's Salt Point Strategies, giving the firm yet another blue-chip tech client and expanding the e-commerce giant's already-considerable outside lobbying roster. In addition to Redl, Salt Point's Ansley Erdel, a former aide to former Rep. Nathan Deal and Jared Weaver, former deputy chief of staff to Rep. Anna Eshoo (D-Calif.), will lobby on "unlicensed spectrum allocations, non-geosynchronous satellite constellations and consumer technology devices" for the company, which is on track to surpass the \$19.3 million it spent on lobbying last year — an all-time high." [Politico, 10/26/22]

## Virginia Boney

In 2023, Virginia Boney Was Senior Manager, Public Policy For Amazon. [Legistorm, accessed 4/21/23]

Boney Was Deputy Director, Policy And Strategic Planning At The Department Of Commerce From July 2020 To December 2020. [Legistorm, accessed 4/21/23]

#### Caroline Joiner

Caroline Joiner Does Public Policy Work For Amazon In 2023, A Role She Has Held Since 2019. [LinkedIn, 4/18/23]

From 2014 To 2018, Joiner Was The Executive Director For Texas And The Southeast For TechNet. [LinkedIn, 4/18/23]

From 2004 To 2005, Joiner Was The Executive Director Of Trade Promotion At The Department Of Commerce. [LinkedIn, 4/18/23]

From 2001 To 2003, Joiner Was The Chief Of Staff For U.S. And Foreign Commercial Service At The Department Of Commerce. [LinkedIn, 4/18/23]

#### Stoney Burke

Amazon Brought On A Firm Launched By Former In-House Lobbyist Stoney Burke, Who Is A Former Chief Of Staff To Ex-Rep. Will Hurd. "Stoney Burke is returning to multi-client lobbying after a stint lobbying for Amazon's cloud computing arm. Burke has re-launched the Aquia Group, which he founded in 2018, and signed his former employer as one of its first new clients after serving nearly four years as director and head of federal affairs and public policy at Amazon Web Services. — Burke, who was previously chief of staff to former Rep. Will Hurd (R-Texas) and a

lobbyist at Bracewell and Southern Company, has also signed Venus Aerospace, a Texas-based company building a hypersonic space plane and the natural gas firm Howard Energy Partners, for whom he already reported lobbying on the Democratic reconciliation bill." [Politico, 9/28/22]

#### Brian Huseman

Brian Huseman, Who Managed The Day-To-Day Lobbying Of Amazon, Was A Former Federal Trade Commission Attorney. "The memo was written in 2015 with the help of communications executive Drew Herdener and public-policy leader Brian Huseman. [...] Former employees said Carney focused on high-level strategy and delegated supervision of day-to-day lobbying to Huseman. A former U.S. Federal Trade Commission attorney who joined Amazon in 2012, Huseman was an exacting manager." [Reuters, 11/19/21]

#### Sean Pugh

Sean Pugh Lobbied On Competition Policy For Amazon. [LinkedIn-Sean Pugh, Accessed 5/1/23]

2012 – 2020: Pugh Was An Attorney At The Federal Trade Commission For Seven Years. [LinkedIn-Sean Pugh, Accessed 5/1/23]

#### Amy Posner

Amy Posner Was Senior Corporate Counsel At Amazon. [LinkedIn-Amy Posner, Accessed 5/01/23]

Posner Worked At The Federal Trade Commissioner For 13 Years. [LinkedIn-Amy Posner, Accessed 5/01/23]

#### Andi Arias

2023: Andi Arias Joined Amazon As Corporate Counsel of Privacy After A Decade As A Senior Attorney At The Federal Trade Commission. [LinkedIn-Andi Arias, Accessed 5/01/23]

#### Meghan Iorianni

Meghan Iorianni Worked As A Senior Policy Counsel Related To Competition Issues At Amazon. [LinkedIn-Meghan Iorianni, Accessed 5/01/23]

Iorianni Spent Six Years Working In The Federal Trade Commission's Legal Department On Competition Issues. [LinkedIn-Meghan Iorianni, Accessed 5/01/23]

#### Brian Berggren

Brian Berggren Worked As Corporate Counsel, Devices (Privacy) For Amazon. [LinkedIn-Brian Berggren, Accessed 5/01/23]

Berggren Previously Worked As An Attorney In The Division Of Privacy And Identity Protection At The Federal Trade Commission. [LinkedIn-Brian Berggren, Accessed 5/01/23]

#### Elisa Kantor Perlman

Elisa Kantor Perlman Worked As Senior Corporate Counsel At Amazon. [LinkedIn-Elisa Kantor-Perlman, Accessed 5/01/23]

Kantor-Perlman Previously Worked As An Attorney In The Mergers IV Division Of The Federal Trade Commission. [LinkedIn-Elisa Kantor-Perlman, Accessed 5/01/23]

#### Stelios Xenakis

Stelios Xenakis, Who Worked As Corporate Counsel For Amazon, Previously Worked On Antitrust Issues As An Attorney At The Federal Trade Commission For Over A Decade. [LinkedIn-Stelio Xenakis, 5/01/23]

#### Pallavi Guniganti

Pallavi Guniganti, A Public Policy Senior Manager At Amazon, Previously Worked As An Attorney Advisor To The Federal Trade Commission. [LinkedIn-Pallavi Guniganti, Accessed 5/01/23]

#### Aaron Ross

Aaron Ross Was Corporate Counsel (Competition) At Amazon. [LinkedIn-Aaron Ross, Accessed 5/01/23]

Ross Previously Worked As An Attorney On Anticompetitive Practices At The Federal Trade Commission. [LinkedIn-Aaron Ross, Accessed 5/01/23]

#### Joseph Breedlove

Joseph Breedlove Worked As A Senior Manager, Economist, Litigation And Regulatory At Amazon. [LinkedIn-Joseph Breedlove, Accessed 5/01/23]

Breedlove Previously Worked As An Economist At The Federal Trade Commission For 13 Years. [LinkedIn-Joseph Breedlove, Accessed 5/01/23]

### Natasha Sivananjaiah

Natasha Sivananjaiah Was A Corporate Counsel At Amazon. [LinkedIn, Natasha Sivananjaiah, Accessed 5/01/23]

Sivananjaiah Indicated On Her LinkedIn That She Worked For The Federal Trade Commission In Some Capacity For Seven Months. [LinkedIn, Natasha Sivananjaiah, Accessed 5/01/23]

#### Scott Fitzgerald

Scott Fitzgerald Worked At Amazon As Senior Corporate Counsel In Litigation And Regulatory Issues. [LinkedIn-Scott Fitzgerald, Accessed 5/01/23]

Fitzgerald Previously Clerked For The Federal Trade Commission. [LinkedIn-Scott Fitzgerald, Accessed 5/01/23]

## State Lobbying

2022: Amazon Spent More Than \$7 Million On Lobbying Expenses At The State Level

In 2022, Amazon Spent \$7,063,840.32 On Lobbying Expenses At The State Level. [Amazon, 2022 Political Engagement Statement]

2021: Amazon More Than \$10 Million On Government Relations Efforts At The State Level

In 2021, Amazon Spent Approximately \$10.43 Million On Government Relations Efforts In States And Washington, D.C. [Amazon, 2021 Political Engagement Statement]

2020: Amazon Reported Spending \$6.36 Million State-Focused 'Government Relations Efforts', With The Company Employing 180 Lobbyists In 44 States

By 2020, Amazon Grew Its State Lobbying Team To 180 Lobbyists In 44 States, Up From 62 In 27 States In 2014. "By 2020, Amazon had registered at least 180 lobbyists in 44 U.S. states, up from at least 62 lobbyists in 27 states in 2014, the year before Carney arrived, according to a Reuters analysis of state records." [Reuters, 11/19/21]

In A Single Year, Amazon Reported Spending \$6.36 Million State-Focused "Government Relations Efforts" In 44 States. "In 2020, our spending related to the Company's government relations efforts in all states (non-federal) was approximately \$6.36 million. This amount relates to efforts in Alabama, Arizona, Arkansas, California, Colorado, Connecticut, Delaware, Florida, Georgia, Hawaii, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina, Tennessee, Texas, Utah, Vermont, Virginia, Washington, and Wisconsin. Specific amounts spent per state are generally disclosed on applicable state websites, such as those maintained by secretaries of state, state ethics and public disclosure commissions, state legislatures, and similar websites. [Amazon 2020 US Political Engagement Policy and Statement, Accessed April 20, 2021]

In 2021: Reuters Reported On Amazon's Efforts To Kill Or Undermine Efforts To Establish Privacy Regulations In 25 State Legislatures

Headline: Amazon Wages Secret War On Americans' Privacy. [Reuters, 11/19/21]

**2021:** Reuters Exposed Amazon's Efforts To Kill Or Undermine Efforts To Establish Privacy Protections In **25 State Legislatures.** "In recent years, Amazon.com Inc has killed or undermined privacy protections in more than three dozen bills across **25** states, as the e-commerce giant amassed a lucrative trove of personal data on millions of American consumers." [Reuters, 11/19/21]

Amazon's Playbook Mainly Involved Drafting Favorable Bills And Getting Them Passed In Friendly Legislatures

Amazon Focused On Drafting Favorable Bills And Getting Them Passed In Friendly Legislatures. "Amazon recently has widened its lobbying strategy to focus less on killing or neutering legislation it opposed and more on drafting favorable bills and getting them passed in friendly legislatures, a former public-policy employee said.. Marsden confirmed to Reuters that Amazon gave him the draft of the bill. Privacy advocates say the wide-ranging bill was designed to appease the technology industry and offered consumers little protection. Its passage in February 2021, with little opposition, was considered a "huge victory" inside Amazon, said a former public-policy employee." [Reuters, 11/19/21]

In Virginia, Amazon Boosted Political Donations Tenfold Over Four Years Before Persuading Lawmakers To Pass An Industry-Friendly Bill The Company Drafted. "In Virginia, the company boosted political donations tenfold over four years before persuading lawmakers this year to pass an industry-friendly privacy bill that Amazon itself drafted." [Reuters, 11/19/21]

In Virginia, Lawmaker Who Sponsored Privacy Bill Said He Was Given Text Directly From An Amazon Contract Lobbyist. "Marsden told Reuters he was given the text of the privacy bill by Amazon contract lobbyist Meade Spotts, of the Richmond, Virginia, firm Spotts Fain. Amazon came to him, Marsden said, because he had previously helped to pass another Amazon-drafted bill, which allowed small automated vehicles to ferry packages from delivery trucks to homes." [Reuters, 11/19/21]

In Washington State, Amazon Won So Many Exemptions And Amendments To A Privacy Bill That The Resulting Law Had Little If Any Impact On Company Practices. "And in its home state of Washington, Amazon won so many exemptions and amendments to a bill regulating biometric data, such as voice recordings or facial scans, that the resulting 2017 law had 'little, if any' impact on its practices, according to an internal Amazon document." [Reuters, 11/19/21]

In Washington State, Amazon Chiseled Away At The Privacy Bill, Convincing Lawmakers To Insert Alternative Language, Almost Verbatim. "Among the Carney team's first targets was a Washington state bill to regulate biometrics, including voice recordings, fingerprints and face scans. State House Rep. Jeff Morris, chair of the technology committee, introduced a measure in January 2015 seeking to give consumers more control over such data. The bill eventually passed in 2017, but only after lobbyists for Amazon and other firms had chiseled away at its privacy protections by convincing lawmakers to insert alternative language, often verbatim, according to emails between lawmakers and Amazon lobbyists obtained by Reuters through public-records requests." [Reuters, 11/19/21]

# Campaign Finance

# Federal Campaigns

Since The 2018 Cycle, Amazon Employees And The Company Directly Combined To Contributed More Than \$31 Million In Campaign Contributions To Candidates And Other Groups Involved In Federal Elections. [Open Secrets, accessed 6/1/23]

Cycle	From Individuals	From Amazon	Total
2018	\$11,792,032.00	\$1,823,048.00	\$13,615,080.00
2020	\$11,587,520.00	\$1,993,081.00	\$13,580,601.00
2022	\$2,793,359.00	\$1,778,945.00	\$4,572,304.00

<b>Grand Total</b>	\$26,172,911.00	\$5,595,074.00	\$31,767,985.00
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[Open Secrets, accessed 6/1/23]

# Top 50 Recipients Of Individual Contributions

Recipient         Amount           With Honor Fund         \$10,185,170.00           Biden Joe         \$2,365,615.00           DNC Services Corp         \$1,522,729.00           Sanders Bernie         \$869,737.00           Warnock Raphael         \$459,764.00           Ossoff Jon         \$355,766.00           Democratic Senatorial Campaign Cmte         \$341,321.00           Trump Donald         \$299,478.00           Warren Elizabeth         \$286,007.00           Fair Fight PAC         \$266,891.00           Harrison Jaime         \$266,821.00
Biden Joe       \$2,365,615.00         DNC Services Corp       \$1,522,729.00         Sanders Bernie       \$869,737.00         Warnock Raphael       \$459,764.00         Ossoff Jon       \$355,766.00         Democratic Senatorial Campaign Cmte       \$341,321.00         Trump Donald       \$299,478.00         Warren Elizabeth       \$286,007.00         Fair Fight PAC       \$266,891.00
DNC Services Corp       \$1,522,729.00         Sanders Bernie       \$869,737.00         Warnock Raphael       \$459,764.00         Ossoff Jon       \$355,766.00         Democratic Senatorial Campaign Cmte       \$341,321.00         Trump Donald       \$299,478.00         Warren Elizabeth       \$286,007.00         Fair Fight PAC       \$266,891.00
Sanders Bernie       \$869,737.00         Warnock Raphael       \$459,764.00         Ossoff Jon       \$355,766.00         Democratic Senatorial Campaign Cmte       \$341,321.00         Trump Donald       \$299,478.00         Warren Elizabeth       \$286,007.00         Fair Fight PAC       \$266,891.00
Warnock Raphael       \$459,764.00         Ossoff Jon       \$355,766.00         Democratic Senatorial Campaign Cmte       \$341,321.00         Trump Donald       \$299,478.00         Warren Elizabeth       \$286,007.00         Fair Fight PAC       \$266,891.00
Ossoff Jon       \$355,766.00         Democratic Senatorial Campaign Cmte       \$341,321.00         Trump Donald       \$299,478.00         Warren Elizabeth       \$286,007.00         Fair Fight PAC       \$266,891.00
Democratic Senatorial Campaign Cmte         \$341,321.00           Trump Donald         \$299,478.00           Warren Elizabeth         \$286,007.00           Fair Fight PAC         \$266,891.00
Trump Donald       \$299,478.00         Warren Elizabeth       \$286,007.00         Fair Fight PAC       \$266,891.00
Warren Elizabeth         \$286,007.00           Fair Fight PAC         \$266,891.00
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Common Power PAC \$245,000.00
Democratic Congressional Campaign Cmte \$231,277.00
ActBlue Non-Federal \$225,624.00
Schrier Kim \$218,211.00
Kelly Mark \$211,161.00
Yang Andrew \$191,084.00
Buttigieg Pete \$187,758.00
Republican National Cmte \$185,898.00
Emerge America \$183,277.00
Greenfield Theresa \$183,075.00
Gideon Sara \$156,945.00
McGrath Amy \$138,242.00
Bullock Steve \$131,086.00
O'Rourke Beto \$119,507.00
Cunningham Cal \$118,159.00
Murray Patty \$111,924.00
Democratic Party of Wisconsin \$107,620.00
The Lincoln Project \$84,948.00
Peters Gary \$81,952.00
Hickenlooper John \$79,843.00
National Republican Senatorial Cmte \$78,330.00
Gross Al \$77,422.00
Hegar MJ \$75,192.00
Ocasio-Cortez Alexandria \$74,028.00
Bollier Barbara \$73,490.00
Jones Doug \$73,253.00
National Republican Congressional Cmte \$71,899.00
Michigan Democratic State Central Cmte \$70,945.00
Harris Kamala \$69,851.00
Washington State Democratic Central Cmte \$69,255.00
Senate Majority PAC \$65,750.00

Minnesota Democratic Farmer Labor Party	\$64,976.00
Democratic Party of Texas	\$61,599.00
Cantwell Maria	\$59,250.00
Booker Cory	\$59,102.00
Warner Mark	\$55,821.00
Klobuchar Amy	\$52,860.00
Long Carolyn	\$52,374.00
Movement Voter PAC	\$52,012.00

[Open Secrets]

# Top 100 Recipients Of Amazon Contributions

# Amazon's PAC Contributed More Than \$75,000 To The NRCC, NRSC, DCCC, And DSCC Since 2018. [Open Secrets, accessed 6/1/23]

Recipient	Amount
Tech for Campaigns	\$100,000.00
National Republican Congressional Cmte	\$90,245.00
Democratic Congressional Campaign Cmte	\$90,000.00
Democratic Senatorial Campaign Cmte	\$76,583.00
National Republican Senatorial Cmte	\$75,155.00
GOPAC	\$75,000.00
Forward Together PAC	\$35,000.00
Smith Adam	\$30,000.00
Rodgers Cathy McMorris	\$30,000.00
Kilmer Derek	\$30,000.00
Heartland Values PAC	\$30,000.00
DelBene Suzan	\$30,000.00
Connolly Gerry	\$30,000.00
LaHood Darin	\$27,000.00
Buchanan Vernon	\$27,000.00
Lofgren Zoe	\$25,500.00
Puget PAC	\$25,000.00
Pelosi Nancy	\$25,000.00
CMR PAC	\$25,000.00
Guthrie Brett	\$24,000.00
Aguilar Pete	\$24,000.00
Kelly Robin	\$23,000.00
Larsen Rick	\$22,500.00
Granger Kay	\$22,000.00
Turner Michael R	\$21,000.00
Blumenauer Earl	\$21,000.00
Latta Bob	\$20,500.00
CA-LUV PAC	\$20,500.00
Strickland Marilyn	\$20,000.00
Responsibility & Freedom Work PAC	\$20,000.00
Progressive Americans for Democracy	\$20,000.00
MARSHA PAC	\$20,000.00

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On Wisconsin PAC	\$20,000.00
McCarthy Kevin	\$20,000.00
Impact (Schumer)	\$20,000.00
Innovation PAC	\$20,000.00
Jobs Education & Families First	\$20,000.00
Keystone America PAC	\$20,000.00
Fitzpatrick Brian	\$20,000.00
Diaz-Balart Mario	\$20,000.00
Beatty Joyce	\$20,000.00
Alamo PAC	\$20,000.00
Steil Bryan	\$19,500.00
Matsui Doris	\$19,500.00
Electing Majority Making Effective Republicans	\$19,500.00
Castor Kathy	\$19,500.00
Langevin Jim	\$19,000.00
Davis Rodney	\$19,000.00
Beutler Jaime Herrera	\$19,000.00
Rochester Lisa Blunt	\$18,500.00
McHenry Patrick	\$18,500.00
Hudson Richard	\$18,500.00
Hoyer Steny H	\$18,500.00
Graves Sam	\$18,500.00
BRIDGE PAC	\$18,500.00
Tomorrow Is Meaningful	\$18,000.00
Thompson Bennie G	\$17,500.00
Project West PAC	\$17,500.00
Sensible American Solutions Supporting	
Everyone	\$17,500.00
Pallone Frank Jr	\$17,500.00
Peters Gary	\$17,500.00
Lead Encourage Elect PAC	\$17,500.00
Cummings Elijah E	\$17,500.00
Swalwell Eric	\$17,000.00
Titus Dina	\$17,000.00
Lee Barbara	\$17,000.00
Lawrence Brenda	\$17,000.00
Gallego Ruben	\$17,000.00
Scott Bobby	\$16,500.00
McEachin Donald	\$16,500.00
Katko John	\$16,500.00
Comer James	\$16,500.00
Gallagher Mike	\$16,000.00
Waltz Michael	\$15,500.00
Reed Tom	\$15,500.00
McCaul Michael	\$15,500.00
Wild & Wonderful PAC	\$15,000.00
Wagner Ann	\$15,000.00
Together Holding Our Majority PAC	\$15,000.00
SAC PAC	\$15,000.00
DAU IAU	φ10,000.00

Reed Jack	\$15,000.00
Narragansett Bay PAC	\$15,000.00
New Energy In Washington House PAC	\$15,000.00
PAC to the Future	\$15,000.00
Lee Mike	\$15,000.00
Kinzinger Adam	\$15,000.00
Liberty Fund	\$15,000.00
Majority Cmte PAC	\$15,000.00
Hurd Will	\$15,000.00
Foxx Virginia	\$15,000.00
First State PAC	\$15,000.00
Ernst Joni	\$15,000.00
Eshoo Anna	\$15,000.00
Cornyn John	\$15,000.00
Democratic Municipal Officials	\$15,000.00
Cardenas Tony	\$15,000.00
American Defense & Military PAC	\$15,000.00
Abraham Lincoln PAC	\$15,000.00
AmeriPAC: The Fund for a Greater America	\$15,000.00
Promoting Our Republican Team PAC	\$14,500.00

[Open Secrets]

# Amazon Used Trade And Other Advocacy Organizations To Push Its Policy Priorities

Big Tech Increasingly Relied Leaned On Industry Associations To Influence Public Policy In Washington. "After months of whisper campaigns and predictions, President Joe Biden's antitrust agenda is coming into view, with progressive darlings Tim Wu heading to the National Economic Council and Lina Khan possibly joining the Federal Trade Commission. Those picks, paired with the promises from antitrust subcommittee chairs Rep. David Cicilline (D-R.I.) and Sen. Amy Klobuchar (D-Minn.) to introduce their own competition reform bills during this session, leave the four major tech companies subject to Washington's ire — Facebook Inc., Alphabet Inc., Amazon.com Inc. and Apple Inc. — with few places to hide. That's where the tech industry trade associations, which the major tech players have poured tens of thousands of dollars into over the years, come in, several lobbyists, former employees in these companies' policy offices and other stakeholders said. [Morning Consult, March 25, 2021]

Lobbyist Kate Mills, A Partner At Amazon-Hired Lobbying Firm Monument Advocacy, Admitted That Big Tech's Policy Strategy Involved Leaning Heavily And Quietly On Trade Associations. "Everyone asks what's going on, and we're giving them updates, but there aren't many that are meeting with these offices or the administration right now,' said Kate Mills, a partner at Monument Advocacy, a lobbying firm that counts Amazon as a client, who works on antitrust matters. 'A lot of them are leaning on some of the associations to do a little bit of heavy lifting in the early stages.' [...] For Monument Advocacy's Mills, the strategy, at least until more specific antitrust policy proposals are unveiled, is clear: lean on the trade associations. 'There is strength in numbers. Use your associations, then maybe pick a one-off issue that is of particular interest to you,' Mills said. "Maybe that's where you decide you want to play: something that's smaller and more discrete." [Morning Consult, March 25, 2021]

# Amazon Funded Trade Groups & Advocacy Organizations Supported Amazon's Policy Goals

In 2022, Amazon Disclosed Paying At Least \$10,000 To 596 Organizations, Totaling At Least \$5.96 Million. [Amazon, 2022 Political Engagement Statement]

#### **TechNet**

TechNet Was A Network Of Technology CEOs And Senior Executives Aimed At Pushing Public Policies To Encourage America's Tech Industry "To Flourish." "TechNet is the national, bipartisan network of technology CEOs and senior executives that promotes the growth of the innovation economy. TechNet's diverse membership includes dynamic American businesses ranging from startups to the most iconic companies on the planet and represents over three million employees and countless customers in the fields of information technology, e-commerce, the sharing and gig economies, advanced energy, cybersecurity, venture capital, and finance. TechNet has offices in Albany, Austin, Boston, Chicago, Olympia, Sacramento, San Francisco, Silicon Valley, Tallahassee, and Washington, DC. As the Voice of the Innovation Economy, TechNet advances public policies and private sector initiatives at the federal, state, and local levels that make the United States the world leader in innovation. We champion policies that foster a climate of innovation and competition, allowing America's tech industry to flourish. When policymakers are grappling with today's most transformative new technologies, they turn to us." [TechNet, About Us, Accessed: 2/9/21]

TechNet Members Included Amazon, Apple, Google And Meta. [TechNet Membership, Accessed 1/13/22]

TechNet Received At Least \$10,000 From Amazon's Public Policy Office In 2022. [Amazon Public Policy, 2022 Political Engagement Statement]

Open Secrets: Amazon, Facebook And Google Are All Members Of TechNet. "Members of TechNet, a nonprofit network of technology CEOs and senior executives that signed the letter, also include Amazon, Facebook and Google." [Open Secrets, 6/22/21]

Wired Described TechNet As "Tech's Most Powerful Advocacy Group" And "Strongest" Lobbying Voice In Washington. "LINDA MOORE AGE 54 PARTY Democrat CLAIM TO POWER Broadening the reach of tech's most powerful advocacy group FAMOUS FRIEND Hillary Clinton Moore honed her political chops as deputy political director in Bill Clinton's White House and was director of congressional affairs for Hillary's 2008 primary run. In 2014 she became president and CEO of TechNet. When Kleiner Perkins' John Doerr and Cisco's John Chambers founded the advocacy group in the late '90s, they were looking to convince policy-makers of the importance of tech. Since then, the bipartisan organization has grown to become the Valley's strongest fundraising network and lobbying voice in Washington, backed by Micro-soft, Google, Apple, and others." [Wired, 2/2016]

Tech Crunch: TechNet Functioned As A "Political Shield" For Its Big Tech Members Including Apple. "TechNet, a prominent Washington, DC based tech advocacy group and self-proclaimed 'Voice of the Innovation Economy' that counts Apple, Paypal, and Airbnb as members, recently voiced opposition to the Trump administration's shameful updated executive order on immigration. Although TechNet 'speaks' on behalf of its members, the broad composition of the group provides a political shield for companies whose interests may be threatened by explicitly coming out against the immigration ban." [Tech Crunch, 5/2/17]

## **Chamber Of Progress**

Chamber Of Progress Is A Tech Industry Group Funded By Big Tech Giants Like Amazon, Facebook And Google. "Chamber of Progress, a new tech industry group funded by giants like Amazon, Facebook and Google, is announcing its support for a corporate tax increase like the one President Joe Biden proposed to fund his \$2 trillion infrastructure plan." [CNBC, 4/15/21]

**2022:** Chamber Of Progress Calls Amazon, Apple, Google And Meta Corporate Partners. "Chamber of Progress, which calls Amazon, Apple, Google and Meta corporate partners." [The Hill, 1/11/22]

Chamber Of Progress Included Amazon, Facebook And Google. "Adam Kovacevich, Google's former public policy head who most recently held a similar position at electric scooter company Lime, said the industry group called Chamber of Progress includes tech giants like Amazon, Facebook, Google, Twitter, Uber, Grubhub, Lime, Doordash, Instacart, Waymo and Zillow." [The. Hill, 3/29/21]

Amazon Public Policy Funded The Chamber Of Progress As A Left-Leaning Tech Association. According to Bloomberg, "Amazon's public policy shop believed the Competitiveness Coalition could serve as a counterweight to the Chamber of Progress, a left-leaning tech association it also funds led by former Google executive Adam Kovacevich, according to the people." [Bloomberg, 7/14/22]

## Competitiveness Coalition

## Amazon Was A "Significant Source Of Funding" For The Competitiveness Coalition

Amazon Was A "Significant Source Of Funding" For The Competitiveness Coalition, Contributing "More Than \$1 Million" To The Group Led By Scott Brown. According to Bloomberg, "A group fighting antitrust legislation targeting the biggest US tech companies presents itself as a grassroots advocate for American taxpayers, yet it hasn't disclosed a significant source of funding from one of the industry's giants: Amazon.com Inc. The Competitiveness Coalition, led by Scott Brown, a former Republican senator from Massachusetts, has received more than \$1 million from Amazon, according to three people familiar with the organization's funding." [Bloomberg, 7/14/22]

Amazon "Hired Mattie Duppler, The National Taxpayers Union's Senior Fellow Of Fiscal Policy, In November 2020 To Coordinate With Conservative Third-Party Groups."

According to Bloomberg, "Amazon hired Mattie Duppler, the National Taxpayers Union's senior fellow of fiscal policy, in November 2020 to coordinate with conservative third-party groups."

[Bloomberg, 7/14/22]

Duppler "Was Instrumental In Helping To Set Up The Competitiveness Coalition, Pulling From Her NTU Experience And Close Relationship With Taxpayer Groups Across Washington." According to Bloomberg, "Duppler was instrumental in helping to set up the Competitiveness Coalition, pulling from her NTU experience and close relationships with taxpayer groups across Washington, according to two of the people familiar with the process." [Bloomberg, 7/14/22]

Amazon Public Policy "Believed The Competitiveness Coalition Could Serve As A Counterweight To The Chamber Of Progress, A Left-Leaning Tech Association It Also Funds." According to Bloomberg, "Amazon's public policy shop believed the Competitiveness Coalition could serve as a counterweight to the Chamber of Progress, a left-leaning tech association it also funds led by former Google executive Adam Kovacevich, according to the people." [Bloomberg, 7/14/22]

Amazon Officials "Determined That They Needed A Similar Group On The Right." According to Bloomberg, "While the Chamber of Progress provides a pro-tech voice on the left, some Amazon public policy officials determined that they needed a similar group on the right." [Bloomberg, 7/14/22]

The Competitiveness Coalition Paid For TV Ads Opposing Sen. Klobuchar's Competition And Antitrust Law Enforcement Reform Act Of 2021

The Competitiveness Coalition "Launched Its First Television Ad Campaign Against" Sen. Amy Klobuchar's Antitrust Bill In 2022. According to the Washington Post, "The Competitiveness Coalition, which is led by former Senator Scott Brown and favors minimal regulation, launched its first television ad campaign against the Klobuchar bill this week." [Washington Post, 6/16/22]

## Americans For Prosperity

Americans For Prosperity Is A Member Of Competitiveness Coalition. [Competitiveness Coalition, accessed <u>5/3/23</u>]

The Guardian: Americans For Prosperity Is The Dark Money Group That "Sits At The Center" Of The Koch Network. "Yet for all the groups the Kochs have created and funded, there is just one group that sits at the center of their network: Americans for Prosperity." [The Guardian, 9/26/18]

June 2021: Koch Groups Mobilized In "Defense Of Facebook, Amazon, Apple And Google" In Response To Bipartisan Bills To Rein In Big Tech. "A set of bipartisan bills to rein in the power of the country's largest tech companies is splintering the conservative movement, prompting a well-established set of Charles Koch-backed think tanks and advocacy groups to mobilize in defense of Facebook, Amazon, Apple and Google." [Politico, 6/18/21]

Politico: Groups Advocating Against The Tech Antitrust Legislation Received Over \$1.5 Million In 2019 From The Koch Foundation. "The Kochs have spent decades funneling millions of dollars into free-market, libertarian and pro-tech groups across Washington to protect the tech industry from regulatory scrutiny. Groups advocating against the tech antitrust legislation received over \$1.5 million altogether in 2019 alone from the Koch Foundation, according to the foundation's financial records." [Politico, 6/18/21]

Americans For Prosperity Called The Antitrust Package A "Jumble Of Legislative Proposals That Targets Americans Companies And Treats Them As Guilty Until Proven Innocent." "Getting down to the specifics of these bills, they range from bad to ugly,' said Patrick Hedger, vice president of policy for the Taxpayers Protection Alliance, which is funded in part by groups connected to the Kochs. Americans for Prosperity, a Koch group, called the antitrust package a "jumble of legislative proposals [that] targets American companies [and] treats them as guilty until proven innocent." [Politico, 6/18/21]

Koch Groups Like AFP Have Been "Some Of The Loudest Voices Blanketing Capitol Hill" Urging Lawmakers To Oppose Antitrust Legislation. "Aside from the tech companies themselves, the Koch groups and the U.S. Chamber of Commerce have been some of the loudest voices blanketing Capitol Hill urging Republican lawmakers to oppose the legislation, according to two aides familiar with the conversations who asked to remain anonymous in order to discuss private conversations. (Many of the groups that receive Koch funding also receive money from Facebook, Google or Amazon.)." [Politico, 6/18/21]

### Competitive Enterprise Institute

The Competitive Enterprise Institute Is A Member Of Competitiveness Coalition. [Competitiveness Coalition, accessed 5/3/23]

**2020: Amazon Funded The Competitive Enterprise Institute.** [Amazon, 2020 Political Engagement Statement, Accessed 3/28/22]

**2019: Amazon Funded The Competitive Enterprise Institute.** [Amazon, 2019 Political Engagement Statement, Accessed 3/28/22]

**2017: Amazon Funded The Competitive Enterprise Institute.** [Amazon, 2017 Political Engagement Statement, Accessed 3/28/22]

The Competitive Enterprise Institute "Advocates Abolishing Antitrust Law." "The Competitive Enterprise Institutes advocates abolishing antitrust law, removing remaining government monopolies, and preventing the creation of new ones." [Competitive Enterprise Institute, Antitrust, Accessed 3/28/22]

Competitive Enterprise Institute Opposed Bipartisan Antitrust Bills. "Thirteen groups, which includes the Competitive Enterprise Institute, oppose two Big Tech antitrust bills before Congress. Jessica Melugin, director of the CEI's Center for Technology & Innovation, joins Cheddar to discuss why the organization is urging lawmakers to vote against the two bills." [Cheddar News, 6/21/21]

#### Consumer Choice Center

Amazon Public Policy Supported The Consumer Choice Center In 2022 With At Least \$10,000 In Funding. [Amazon, 2022 Political Engagement Statement]

The Consumer Choice Center Is A Member Of Competitiveness Coalition. [Competitiveness Coalition, accessed 5/3/23]

Marar: "Lawsuit Against Google Algorithms Threatens Free Speech" [Detroit News, Op-Ed, 2/17/23]

Marar: "A Lawsuit Against Google Seeks To Hold Tech Giants And Online Media Platforms Liable For Their Algorithms' Recommendations." "A lawsuit against Google seeks to hold tech giants and online media platforms liable for their algorithms' recommendations of third-party content in the name of combating terrorism." [Detroit News, Op-Ed, 2/17/23]

Marar: "A Victory Against Google Wouldn't Make Us Safer, But It Could Drastically Undermine The Very Functioning Of The Internet Itself." "A victory against Google wouldn't

make us safer, but it could drastically undermine the very functioning of the internet itself." [Detroit News, Op-Ed, 2/17/23]

Satya Marar Was A Tech Policy Fellow At The Consumer Choice Center. [Detroit News, Op-Ed, 2/17/23]

Yael Ossowski: "If Congress Succeeds In Changing Antitrust Laws To Curb Tech Power, It Will Not Be To The Benefit Of The Typical User And Consumer Online"

Ossowski: "If Congress Succeeds In Changing Antitrust Laws To Curb Tech Power, It Will Not Be To The Benefit Of The Typical User And Consumer Online." "Yael Ossowski, deputy director of the Consumer Choice Center, notes that "If Congress succeeds in changing antitrust laws to curb tech power, it will not be to the benefit of the typical user and consumer online. Rather, it would fulfill the political goals of a coalition that seeks to curtail much more than mergers and acquisitions: certain political speech, movements they view as hostile, and products to which they would rather consumers not have access." [American Institute For Economic Research, 8/25/22]

### Lexington Institute

Amazon Public Policy Supported The Lexington Institute In 2022 With At Least \$10,000 In Funding. [Amazon, 2022 Political Engagement Statement]

The Lexington Institute Is A Member Of Competitiveness Coalition. [Competitiveness Coalition, accessed <u>5/3/23</u>]

Paul Steidler Argued Congressional Action On Antitrust Would Be "Unnecessary And Dangerous"

Paul Steidler: "Congress Has Legitimate, Huge Issues On Its Plate This Lame Duck Session" And "Addressing The So-Called Big Tech And Anti-Trust Issues Of The Day...Are Unnecessary And Dangerous Distractions." In Real Clear Markets, Paul Steidler wrote, "Congress has legitimate, huge issues on its plate this lame duck session. Addressing the so-called big tech and anti-trust issues of the day, such as the order by which Amazon lists its low-priced offerings and the type of competition the Professional Golfers' Association (PGA) should face, are unnecessary and dangerous distractions. The major issues that should be addressed include government funding, which is set to expire December 3. A potential crippling national rail strike looms which might merit Congressional intervention. Events in Ukraine and China, among other places, may also require lawmakers' attention. And the fentanyl crisis continues to ravage America. And yet, some are intent with using limited Congressional time to advocate for inconsequential and discredited legislation that goes after "Big Tech." [Real Clear Markets, Op-Ed, 11/28/22]

Fox News Host Steve Hilton Said Amazon Funded The Lexington Institute

Steve Hilton On Fox News: "Amazon Has Funded Think Tanks Who've Returned The Favor By Defending Amazon And Promoting Its Messages. Like The Lexington Institute." On Fox News, Steve Hilton said, "Amazon has funded think tanks who've returned the favor by defending Amazon and promoting its messages. Like the Lexington Institute, a defense think tank whose Vice President has published no less than nine op-eds in support of the JEDI contract." [Fox News, 7/21/19]

Hilton: "Lexington Gets Funding From Amazon, But Not From Any Of Its Cloud Computing Rivals Like Microsoft, Oracle Or IBM." On Fox News, Steve Hilton said,

"Amazingly, Lexington gets funding from Amazon, but not from any of its Cloud computing rivals like Microsoft, Oracle or IBM. Amazon, of course somehow failed to disclose funding Lexington in its political transparency report earlier this year." [Fox News, 7/21/19]

### National Taxpayers Union

Amazon Public Policy Supported The National Taxpayers Union In 2022 With At Least \$10,000 In Funding. [Amazon, 2022 Political Engagement Statement]

The National Taxpayers Union Is A Member Of Competitiveness Coalition. [Competitiveness Coalition, accessed 5/3/23]

The National Taxpayers Union Was "One Of The Most Prominent Voices Against Regulation In Washington" And "Received Money From Amazon And Google For Years." According to Bloomberg, "The coalition was spawned by the National Taxpayers Union, a conservative advocacy organization, and counts more than a dozen right-leaning groups as members. NTU, one of the most prominent voices against regulation in Washington, has received money from Amazon and Google for years, according to public disclosures by the companies." [Bloomberg, 7/14/22]

NTU "Incubated The Competitiveness Coalition To Oppose Antitrust Policies That Do Not Work For Consumers And Taxpayers" According To A Spokesman. According to Bloomberg, "Under federal law, advocacy organizations aren't required to disclose the names of their donors. The taxpayer group 'incubated the Competitiveness Coalition to oppose antitrust policies that do not work for consumers and taxpayers,' said NTU spokesman Kevin Glass." [Bloomberg, 7/14/22]

NTU Was Funded By Google, Amazon, And Facebook

Google Has Funded The National Taxpayers Union Every Year Since At Least 2015. [Tech Transparency, Tech Funding Database, Accessed 3/28/22]

Amazon Funded The National Taxpayers Union In 2018, 2019 And 2020. [Tech Transparency, Tech Funding Database, Accessed 3/28/22]

Facebook has Funded The National Taxpayers Union Every Year Since At Least 2016. [Tech Transparency, Tech Funding Database, Accessed 3/28/22]

National Taxpayers Union Criticized Bipartisan House Antitrust Bills As Anti-Consumer And Anti Innovation. "Essentially, this legislation would attempt to outlaw consumer convenience. As we've seen with the retirement of Internet Explorer, sale of AOL and Yahoo, and mass exodus of users from MySpace, the position of even large online platforms is far from assured. These companies must constantly adapt and innovate to stay competitive and relevant. Banning companies from expanding their offerings is antithetical to free market capitalism and leaves consumers worse off. Addressing consumer harm and protecting the competitive process should be the goal of antitrust laws. Punitive measures will hurt our economy and leave consumers with less power to choose which products they want to use." [National Taxpayers Union, 6/14/21]

National Taxpayers Union Signed Letter Criticizing Bipartisan House Antitrust Bills. [Open Competition Center, 6/17/21]

#### NTU Was A Member Of The Google-Funded Alliance On Antitrust

National Taxpayers Union Is A Member Of The Alliance On Antitrust. [Alliance On Antitrust, Our Members, Accessed 3/28/22]

#### R Street Institute

Amazon Public Policy Supported The R Street Institute In 2022 With At Least \$10,000 In Funding. [Amazon, 2022 Political Engagement Statement]

• Amazon Funded R Street Institute In 2017, 2018, 2019 And 2020. [Tech Transparency, Tech Funding Database, Accessed 3/28/22]

The R Street Institute Is A Member Of Competitiveness Coalition. [Competitiveness Coalition, accessed 5/3/23]

The R Street Institute Criticized 2021 Antitrust Legislation

R Street Institute Signed Letter Criticizing Bipartisan House Antitrust Bills. [Open Competition Center, 6/17/21]

#### Small Business & Entrepreneurship Council

The Small Business & Entrepreneurship Council Is A Member Of Competitiveness Coalition. [Competitiveness Coalition, accessed <u>5/3/23</u>]

# Small Business & Entrepreneurship Council

The CEO Of The Small Business & Entrepreneurship Council Argued Amazon Was Not "Trying To Drive Small Businesses Out Of Business; Instead, They're Actively Providing Them With A Platform To Succeed"

The Small Business & Entrepreneurship Council's CEO Wrote: "Large Companies Like Amazon Aren't Trying To Drive Small Businesses Out Of Business; Instead, They're Actively Providing Them With A Platform To Succeed." "In an October 25 Orange County Register Op-ed, SBE Council president & CEO Karen Kerrigan questions the wisdom of members of Congress who are working to dismantle big U.S. tech leaders through intrusive legislation and regulatory empowerment. The tech tools and platforms provided by "Big Tech" are extensively used by small businesses to access and penetrate consumer markets, drive revenues, support back-office operations, and more efficiently and cost-effectively run their businesses. Kerrigan writes: Last week, Senators Amy Klobuchar and Chuck Grassley announced the American Innovation and Choice Online Act. The bill is ostensibly aimed at certain large American companies, but it would actually hurt the small and medium-sized businesses that use digital tools and services from the targeted companies (Amazon, Apple, Google and Facebook) to reach customers and grow their businesses. Large companies like Amazon aren't trying to drive small businesses out of business; instead, they're actively providing them with a platform to succeed. And this isn't charity; it is a business model - a win-win for both - that is a proven success." [Small Business & Entrepreneurship Council, Press Release, 10/28/21]

Small Business & Entrepreneurship Council's CEO: "The New Anti-Trust Bill...Is Much More Of A Threat To Small Businesses Than 'Big Tech' Is."

SB&E Council CEO Argued "The New Anti-Trust Bill...Is Much More Of A Threat To Small Businesses Than 'Big Tech' Is. American Consumers Do Not View Big Tech As A Threat Either." "She notes that the new anti-trust bill - which closely mirrors a House bill where both Democrats and Republicans have expressed big concerns about the effort - is much more of a threat to small businesses than "Big Tech" is. American consumers do not view Big Tech as a threat either. In fact, as Kerrigan writes: In a recent Axios poll, two-thirds of Americans said they view the success of Apple, Amazon, Google, and Facebook as a good thing for the American economy. The American Innovation and Choice Online Act will be destructive - not only to big businesses but to the millions of entrepreneurs who, over the centuries, made the American "experiment" a thriving success." [Small Business & Entrepreneurship Council, Press Release, 10/28/21]

SB&E Council CEO: Proposed Antitrust "Bills Would Radically Disrupt The Digital Economy In A Very Bad Way For Entrepreneurs And Small Business." "As the House Judiciary Committee races to finish up a voting marathon on hastily crafted antitrust and regulatory bills aimed at U.S. technology leaders, Small Business & Entrepreneurship Council (SBE Council) president & CEO Karen Kerrigan urged committee members and other House members expressing concern about the legislative rush - and the vast impact of these bills - to continue their advocacy in support of the startup ecosystem, innovation and small businesses, and to continue to demand hearings on the bills. As Kerrigan noted in previous communications to Capitol Hill and SBE Council members, both the intended and unintended consequences of the radical legislative package will have a negative impact on the millions of small businesses that utilize the tools and market access provided by America's leading technology companies, as well as the startup ecosystem that is responsible for creating U.S. technology leadership and innovative competitiveness. Kerrigan said: "Committee leaders crafting these bills are living in a fundamentally different world and economy that entrepreneurs and small businesses actually operate in. The big technology platforms and innovative tools are helping small businesses more efficiently operate, find new customers and markets, communicate and engage with customers, and more effectively operate their businesses. This was especially the case during the COVID-19 crisis. "In addition, competition is thriving in the technology and retail sectors - actually most U.S. sectors - and largely as a result of U.S. technology and innovative tech platforms. Entrepreneurs have abundant choices and see significant opportunity in starting new businesses, as evident by the surge in new business creation - especially in the retail and online retail sectors. "These intrusive bills would radically disrupt the digital economy in a very bad way for entrepreneurs and small businesses." [Small Business & Entrepreneurship Council, Press Release, 6/25/21]

# SB&E CEO: "Big Regulatory Bills Such As These Often Have Unintended Consequences For, And A Disproportionate Impact On, Entrepreneurs And Small Businesses."

"House Antitrust Subcommittee leaders introduced five bills aimed at "reining in" America's biggest technology companies. Small Business and Entrepreneurship Council (SBE Council) president & CEO Karen Kerrigan issued the following statement in response to the proposed legislation: 'As we continue to read the detailed text of the bills introduced today, we will review and unpack how these significant regulatory and antitrust changes will impact the startup ecosystem and the millions of small businesses that are using the biggest technology platforms - among other tools and strategies - to successfully run and grow their businesses. 'We are concerned that various proposals could cut off access to the massive consumer markets provided by the platforms, and actually harm innovation and choice in the marketplace. Millions of entrepreneurs are using these platforms to start or grow businesses, and certainly during the pandemic, digital tools and platforms have been a lifeline for countless small businesses in reaching and serving new and existing customers. 'Big regulatory bills such as these often have unintended consequences for, and a disproportionate impact on, entrepreneurs and small businesses." [Small Business & Entrepreneurship Council, Press Release, 6/12/21]

SB&E CEO: "As The Debate Continues...We Will Weigh In On These Potential Harmful Consequences For America's Small Business Sector And The Competitiveness Of The U.S. Economy." "As the debate continues on the legislative package, we will weigh in on these potential harmful consequences for America's small business sector and the competitiveness of the U.S. economy." [Small Business & Entrepreneurship Council, Press Release, 6/12/21]

# The Small Business & Entrepreneurship Council Released A Paper, "The Treacherous Turn On Antitrust Regulation Of U.S. Tech Companies" In 2021.

"The Small Business & Entrepreneurship Council (SBE Council) released a briefing paper titled 'The Treacherous Turn on Antitrust Regulation of U.S. Tech Companies.' As the U.S. House Judiciary Subcommittee on Antitrust, Commercial, and Administrative Law kicks off a series of hearings - the first on Thursday, February 25th - on antitrust, particularly as directed at leading U.S. technology firms, SBE Council has taken a close look at the reports on antitrust law and tech firms from the subcommittee's Democratic majority and Republican minority, as well as the general state of antitrust regulation. SBE Council chief economist Raymond J. Keating, author of the briefing paper, notes that antitrust has long been rooted in politics rather than economics, and little attention is given to antitrust regulation's impact on entrepreneurship and small business. Keating said: 'Given the formidable shortcomings of antitrust law and regulation, one would hope that if Congress was going to consider reform or updating, the effort would be focused on at least trying to somehow better connect the law and enforcement with economic realities and how markets function." [Small Business & Entrepreneurship Council, Press Release, 2/26/21]

#### The Small Business & Entrepreneurship Council Opposed Legislation To Regulate Big Tech

SBEC: The American Innovation And Choice Online Act Was "Intrusive Regulatory Bill That Aims To Vastly Alter The Business Models And Services Of Certain 'Big Tech' Companies." According to a press release from the Small Business & Entrepreneurship Council, "This week, the Senate Judiciary Committee announced it would soon markup the American Innovation and Choice Online Act (S.2992), an intrusive regulatory bill that aims to vastly alter the business models and services of certain "big tech" companies. If enacted, according to the Small Business & Entrepreneurship Council (SBE Council), the measure would produce harmful consequences for small businesses and small sellers, and Committee members need to understand the bill's impact, which has not received a formal committee hearing to date." [Small Business & Entrepreneurship Council, Press Release, 1/13/22]

SBEC CEO: "At A Time When Government Needs To Be Doing All It Can To Support U.S Businesses, Innovation, Startup Activity And Small Business Growth, The FTC And States' Action Against Facebook Is Very Disturbing." According to a press release from the Small Business & Entrepreneurship Council, "In response to the Federal Trade Commission (FTC) and 48 states' action against Facebook, Small Business & Entrepreneurship Council (SBE Council) president & CEO Karen Kerrigan issued the following statement: 'At a time when government needs to be doing all it can to support U.S. businesses, innovation, startup activity and small business growth, the FTC and states' action against Facebook is very disturbing. The startup ecosystem will be needlessly and carelessly disrupted by retrospective action to overturn previously approved mergers, and to require a company to get government sign-off for every little acquisition it is considering. This sends a horrible signal to startups everywhere and to the companies that wish to add value for their customers via the acquisition of innovative upstarts." [Small Business & Entrepreneurship Council, Press Release, 12/12/20]

### Taxpayers Protection Alliance

The Taxpayers Protection Alliance Is A Member Of Competitiveness Coalition. [Competitiveness Coalition, accessed <u>5/3/23</u>]

The Taxpayers Protection Alliance Was Funded By Amazon And Google

Amazon Contributed To The Taxpayers Protection Alliance. [Amazon, Political Engagement Statement, Accessed 7/19/21]

Google Listed The Taxpayers Protection Alliance As A "Politically-Engaged Trade" Association That Received "The Most Substantial Contributions From Google's U.S. Government Affairs And Public Policy Team" In 2022. [Google, 2022 Memberships]

TPA Opposed Antitrust Action By The Federal Government

Taxpayers Protection Alliance President David Williams Argued That FTC Chair Lina Khan Had "Openly And Proudly Called For The Breakup Of Big Tech," Suggesting This Prior Work Meant She Had A Political Agenda On The Commission. "Prior to becoming Chair of the FTC, Lina Khan openly and proudly called for the breakup of big tech companies. Now, in her first open meeting in her new role, there are multiple agenda points concerning antitrust enforcement. Given her past statements, it is clear this meeting strives to enact a political agenda, rather than protect consumers." [Taxpayers Protection Alliance, TPA President David Williams Statement, 7/1/21]

Taxpayers Protection Alliance President David Williams Pointed To FTC Chair Lina Khan's 2017 Article On Amazon's Antitrust Violations As Evidence That Khan Could Not Be An Impartial Arbiter Of Amazon's Conduct. "Prior to becoming Chair of the FTC, Lina Khan openly and proudly called for the breakup of big tech companies. Now, in her first open meeting in her new role, there are multiple agenda points concerning antitrust enforcement. Given her past statements, it is clear this meeting strives to enact a political agenda, rather than protect consumers. Khan published a prescient article on antitrust in 2017 declaring Amazon guilty of antitrust violations. Now, she presumes to be an impartial arbiter of their conduct – as well as that of other businesses – going forward. In this nation, the presumption of innocence until proven guilty is held near and dear." [Taxpayers Protection Alliance, TPA President David Williams Statement, 7/1/21]

Taxpayers Protection Alliance Announced That They Were "Greatly Concerned" About Lina Khan's Leadership Of The FTC Considering She Previously "Expressed Contempt For Many Of The Companies Whose Dealings She Will Oversee." "The Taxpayers Protection Alliance (TPA) is greatly concerned about the direction of the Federal Trade Commission (FTC) after the confirmation of Lina Khan as head of the commission. Khan has expressed public contempt for many of the companies whose dealings she will oversee. In response, TPA VP of Policy Patrick Hedger offered the following comment: 'While we wish Chairwoman Khan luck in her wide responsibilities as head of the FTC, we have to acknowledge that this move by the White House encourages the agency to first go on an expensive and expansive big tech witch hunt. Expending time and resources to go after the companies that played an outsized role in getting us through the pandemic, and that all compete with one another, won't do anything to help consumers. In fact, policies advanced by Chairwoman Khan would see Americans lose access to cheaper, generic brands, weaken cybersecurity standards, and make Internet-based services far less convenient. Pursuing these policies will harm Americans for these reasons and for the fact it will take the agency's eye off

the ball of deterring and investigating actual fraud." [Taxpayers Protection Alliance, Press Release, 6/15/21]

### Young Voices

Amazon Public Policy Supported Young Voices In 2022 With At Least \$10,000 In Funding. [Amazon, 2022 Political Engagement Statement]

Young Voices Is A Member Of Competitiveness Coalition. [Competitiveness Coalition, accessed <u>5/3/23</u>]

## **Connected Commerce Council**

Connected Commerce Council (3C) One Of The Big Tech Funded Political Groups That Have Helped The Industry Engage In Finger-Free Tactics To Deter Regulators Seeking To Break Them Up. "Under the withering microscope of government watchdogs, tech giants including Amazon, Facebook and Google have funded a bevy of political groups that have helped push positive polling and engaged in other fingerprint-free tactics designed to deter regulators who are seeking to break up or penalize the industry... The Connected Commerce Council, for example, is a Washington-based nonprofit that bills itself as a voice for small businesses. But it counts Amazon, Facebook and Google as "partners," and in recent months the group known as 3C has put its muscle to work arguing that Silicon Valley giants do not threaten competition, stifle smaller rivals and harm consumers in the process." [Washington Post, 6/10/20]

Connected Commerce Council Has Argued Big Tech is Good For Small Business. "Another source of support for the tech company: The trade groups and business associations that count the major companies as members or partners, including NetChoice and the Connected Commerce Council, which has argued that the large platforms are in fact good for small businesses." [Axios, 7/10/20]

Headline: Group Backed By Tech Giants Claims Thousands Of Members. Many Have Never Heard Of It. [Politico, 3/30/22]

CNBC Contacted More Than 20 Member Companies Of 3C Who Had Never Heard Of It, Did Not Know Why They Were Listed As Members. "Montgomery isn't the only small business owner bewildered to find their names listed as a member of the Connected Commerce Council, which also goes by "3C." More than 20 other "members" contacted by CNBC said they similarly had never heard of the council and did not know why they were on their membership list." [CNBC, 3/30/22]

Of 70 Businesses Contacted By Politico, 60 Ssid They Were Not Members Of The Group, And Many Said They Were Not Familiar With The Organization. "The four-year-old group listed about 5,000 small businesses in its membership directory before it removed that document from its website late last month. When POLITICO contacted 70 of those businesses, 61 said they were not members of the group and many added that they were not familiar with the organization." [Politico, 3/30/22]

Politico: Connected Commerce Council Listed 5K Small Businesses As Members, before Removing It From Its Website In Feb. 2022. "The four-year-old group listed about 5,000 small businesses in its membership directory before it removed that document from its website late last

month. When POLITICO contacted 70 of those businesses, 61 said they were not members of the group and many added that they were not familiar with the organization." [Politico, 3/30/22]

Feb. 2022: 3C Quietly Removed A List Of Thousands Of Grassroots Members From Its Website, Refused To Provide An Updated One. "In February, the group also quietly removed a list of thousands of grassroots members from its website. Grimm, the council's spokesman, said it pulled the list because it fell behind in updating its member list. He said the group has more than 16,000 current members but did not provide a current list of them." [CNBC, 3/30/22]

Politico: "Dozens Of Business Owners Said They Were Frustrated That The Connected Commerce Council Was Using Their Name Without Their Explicit Permission." "Nearly all of the businesses contacted by POLITICO said they had never heard of the Connected Commerce Council. Dozens of business owners said they were frustrated that the Connected Commerce Council was using their name without their explicit permission. The small business owners that POLITICO contacted said they were not aware that they were listed as members of the group. Some said they did not know that signing up for an event or campaign indicated they were in effect endorsing 3C's lobbying efforts on Capitol Hill." [Politico, 3/30/22]

CNBC Also Confirmed That Google And Amazon Are The Sole Financial Support For Connected Commerce Council...

CNBC Confirmed Google And Amazon Are The Sole Financial Support For Connected Commerce Council. "The council, which pitches itself as a grassroots movement representing small business owners, is actually a well-financed advocacy group funded by tech heavy hitters Google and Amazon. The two tech companies are listed as "partners" on the organization's website. They are also currently the council's sole financial support, 3C spokesman Chris Grimm confirmed to CNBC." [CNBC, 3/30/22]

3C Was Formed In May 2017 By Jake Ward, Previously The Co-Founder Of The Application Developers Alliance, Another Group That Counts Google And Facebook As Members. "The Connected Commerce Council (3C) advocates on behalf of more than 10,000 "digitally empowered" small business owners with the "support and expertise" of Facebook, Google, Amazon, and mobile payment processor Square, according to its website. Public records in Washington, D.C., show the group was registered on May 30, 2018. Jake Ward, 3C's president, previously co-founded the Application Developers Alliance, which counts Google and Facebook as members." [Tech Transparency Project, 7/1/21]

## 3C's First Action As An Organization In 2018 Was To Support Big Tech At FTC Regulatory Proceedings

3C Was Formed In 2018, Immediately Got To Work Supporting Big Tech At FTC Regulatory Proceedings. "By September 2018, 3C members had sounded off in support of major tech companies during a regulatory proceeding at the Federal Trade Commission. 3C also helped produce opinion pieces, including the one published by Espinoza in 2019. Ward said the work is critical because regulators and readers otherwise never would hear from small businesses." [Washington Post, 6/10/20]

Washington Post: 3C "Largely Penned" Letters That It Then Gets Business Owners To Sign Names To. "Espinoza, a bootmaker by profession, said he was approached by 3C last year after he participated in a Google seminar meant to help small businesses better use digital tools. The advocacy group then wrote the opinion piece largely on his behalf, which appeared online just

days after state attorneys general announced their antitrust probe of the company. The opinion piece did not indicate that 3C largely penned it. Espinoza said he still supported Google, whose technology, including its ad tools now under government investigation, has helped his company reach new customers across the country. But he also said he didn't know about Google's relationship with 3C, a group of which he is a member, before being contacted by The Post this week." [Washington Post, 6/10/20]

2020: 3C Amped Up Letter-Writing Campaigns, Targeting States That Were Investigating Big Tech Companies. "In more recent months, 3C has amped up its letter-writing campaigns, dispatching missives targeting Texas and other states now investigating large technology companies. Its letter to Texas Gov. Greg Abbott (R) in May, signed by 200 members, even said the state should not penalize Big Tech amid the coronavirus crisis." [Washington Post, 6/10/20]

2020: 3C Provided Template Language For Small Business Owners To Write To Governors, Warn That Crackdowns On Big Tech Could Harm Their Small Businesses During The Pandemic. "Similar 3C tactics followed. The group last year encouraged small businesses to write to their home state governors, warning them that legal and regulatory crackdowns on Big Tech could prevent the companies from serving businesses during the Covid-19 pandemic. It even suggested specific text: "Government regulation and court-ordered solutions will inevitably slow down our recovery and add fear and uncertainty," the template read." [Tech Transparency Project, 7/1/21]

...And Was Caught By The Washington Post Failing To Disclose Its Ties To Big Tech To The Small Business Letter Writers

WAPO: 3C Failed To Disclose Its Funding From Google When Recruiting Small Business Owner To Sign Its Letter Supporting The Industry. "Espinoza, a bootmaker by profession, said he was approached by 3C last year after he participated in a Google seminar meant to help small businesses better use digital tools. The advocacy group then wrote the opinion piece largely on his behalf, which appeared online just days after state attorneys general announced their antitrust probe of the company. The opinion piece did not indicate that 3C largely penned it. Espinoza said he still supported Google, whose technology, including its ad tools now under government investigation, has helped his company reach new customers across the country. But he also said he didn't know about Google's relationship with 3C, a group of which he is a member, before being contacted by The Post this week." [Washington Post, 6/10/20]

# Information Technology And Innovation Foundation

ITIF Received Funding In FY 2021 In Excess Of \$5K From Amazon, Apple, Facebook And Google. [ITIF, Our Supporters, Accessed 1/22/22]

ITIF "A Think Tank Funded In Part By Large Tech Companies." "The Information Technology and Innovation Foundation, a think tank funded in part by large tech companies, said Biden's executive order is based on a "false premise." President Biden's Executive Order assumes that specific industries are getting more concentrated, but they are not. Competition in the United States is more robust than the order describes,' ITIF said. 'Only four percent of US industries are highly concentrated. 'Instead of changing antitrust rules, the White House should ensure that agencies properly enforce existing antitrust laws. For everything else, the White House should defer to Congress." [International Business Times, 6/20/21]

ITIF A "Think Tank Which Often Reflects The Industry's Views." "The antitrust overhaul package unveiled in Congress targeting Big Tech, if enacted, could have far-reaching effects on how people use the internet and on America's biggest and most successful companies...The legislation mirrors Europe's Digital Markets Act and is likely to "distort" competition, according to Aurelien Portuese of the Information Technology and Innovation Foundation, a think tank which often reflects the industry's views. Portuese said the legislation comes amid a wave of resentment toward Big Tech but may ultimately hurt consumers by allowing less efficient firms to gain in the marketplace." [international Business Times, 6/20/21]

# Computer And Communications Industry Association

## CCIA Represents Companies Including Amazon, Google, Facebook And Apple

CCIA Represents Companies Including Amazon, Google, Facebook And Apple. "The industry group represents companies including Amazon, Google, Facebook parent Meta Platforms Inc., Apple Inc. and other tech firms." [Wall Street Journal, 1/19/22]

Google's VP Of Government Affairs And Amazon's Director Of Public Policy Are On The Board Of Directors At CCIA

Computer And Communications Industry Association's Board Of Directors Includes The Top Lobbyists For Google And Amazon. According to its website, the Computer and Communications Industry Association's Board of Directors includes Daniel O'Connor, the director of public policy at Amazon, and Mark Isakowitz, VP of Government Affairs at Google. [CCIA Board of Directors, Accessed 1/22/22]

#### **Financial Innovation Now**

Financial Innovation Now Is A Coalition Of Tech Companies Operating In The Payments Industry, Including Amazon, Google And Apple

Financial Innovation Now's Members Include Amazon, Google And Apple. [Financial Innovation Now, About Us, Accessed 1/22/22]

Financial Innovation Now Is A Public Policy Coalition Comprised Of Amazon, Apple, Google. "Financial Innovation Now, a public policy coalition comprised of Amazon, Apple, Google, Intuit, PayPal, Square, and Stripe." [Financial Innovation Now Press Release, 2/11/20]

Financial Innovation Now Is Run By A Registered Lobbyist For Apple, Google And Amazon

Brian Peters Is The Executive Director Of Financial Innovation Now, Whose Members Include Amazon, Apple And Google. "Tech companies argue that the banking industry's increasing hostility is an attempt to ward off new competition. Brian Peters, executive director of Financial Innovation Now, a trade group whose members include Amazon, Apple, Google, PayPal and Square, accused some in the banking industry of 'fearmongering." [American Banker, 7/6/20]

Brian Peters Is A Lobbyist At The Lobbying Firm Franklin Square Group. [Franklin Square Group, Brian Peters, Accessed 1/22/22]

Brian Peters Was A Registered Lobbyist For Amazon, Google, Apple In 2020 And 2021. [Open Secrets, Accessed 1/22/22]

Google, Amazon And Apple Formed Lobbying And Advocacy Group Dedicated To Financial Issues. "In what could be seen as another salvo in the battle between fintech "disruptors" and more traditional financial institutions, five large technology companies - Google, Amazon, Apple, PayPal and Intuit - have formed a lobbying and advocacy group dedicated to financial issues. Financial Innovation Now, which announced its existence on Tuesday, is likely being formed as a defensive measure against banking groups which have been arguing that many fintech companies are not subject to regulations that financial institutions already face." [American Banker, 11/3/15]

American Banker: FIN Formed "As A Defensive Measure Against Banking Groups" Arguing That Tech Companies Participating In Finance Are Not Subject To Strict Regulations. "In what could be seen as another salvo in the battle between fintech "disruptors" and more traditional financial institutions, five large technology companies - Google, Amazon, Apple, PayPal and Intuit - have formed a lobbying and advocacy group dedicated to financial issues. Financial Innovation Now, which announced its existence on Tuesday, is likely being formed as a defensive measure against banking groups which have been arguing that many fintech companies are not subject to regulations that financial institutions already face." [American Banker, 11/3/15]

Headline: Tech Giants Join D.C. Fray to Battle Bank Calls for Regulation. [Financial Planning, 11/1/15]

Financial Innovation Now's Brian Peters Accused The Banking Industry Of Fearmongering, Trying To Ward Off New Competition With Its Calls For Regulation. "Tech companies argue that the banking industry's increasing hostility is an attempt to ward off new competition. Brian Peters, executive director of Financial Innovation Now, a trade group whose members include Amazon, Apple, Google, PayPal and Square, accused some in the banking industry of 'fearmongering." [American Banker, 7/6/20]

#### Financial Innovation Now Defended Big Tech Payment Platforms After Oct. 2021 Cfpb Order

FIN Said Its Members Like Apple, Google And Amazon Deeply Value Consumer Protection And Their Best Practices Exceed US Law. "FIN member companies offer exceptional products that are helping solve Americans' financial challenges. FIN member companies deeply value consumer protection and their best practices exceed U.S. law. Unlike others to be named in the orders, FIN member companies' financial products are enjoyed by millions of Americans, and we have been working diligently with U.S. regulators for years to raise the consumer protection bar for all stakeholders in financial services." [FIN Press Release, 10/21/21]

### **Electronic Transactions Association**

Amazon Was A Member Of The Electronic Transactions Association & Disclosed They Made A Payment Of At Least \$10,000 Or More To The Organization. "Payments of \$10,000 or more made through the Company's Public Policy Office to U.S.-based trade associations, coalitions, nonprofits, and social welfare organizations: [...] Electronic Transactions Association" [Amazon 2019 Political Expenditures Statement, Accessed 4/12/21]

### **NetChoice**

Google, Amazon And Facebook Are Association Members Of NetChoice. [NetChoice, About,

Accessed: 1/20/22]

## **Consumer Technology Association**

Consumer Technology Association Counted Facebook, Alphabet, Apple, Amazon As Members. "Those picks, paired with the promises from antitrust subcommittee chairs Rep. David Cicilline (D-R.I.) and Sen. Amy Klobuchar (D-Minn.) to introduce their own competition reform bills during this session, leave the four major tech companies subject to Washington's ire — Facebook Inc., Alphabet Inc., Amazon.com Inc. and Apple Inc. — with few places to hide. [...] In interviews with Morning Consult, both the Consumer Technology Association and NetChoice leaned into arguments major tech companies have used to push back against growing scrutiny coming their way: pointing to the sprawling number of competitors cropping up in each company's sectors and pushing for antitrust reforms that go beyond the tech industry. CTA, which counts all four of the companies as members, received \$10,000 from Amazon in 2019, according to the most recent data collected by the Center for Political Accountability." [Morning Consult, March 25, 2021] Internet Association

# Portable Rechargeable Battery Association

Amazon Reported It Made Payments Of \$10,000 Or More To PRBA Through It's Public Policy Office. "Payments of \$10,000 or more made through the Company's Public Policy Office to U.S.-based trade associations, coalitions, nonprofits, and social welfare organizations: [...] PRBA - The Rechargeable Battery Association" [Amazon 2020 US Political Engagement Policy And Statement, Accessed April 9, 2021]

# **Alliance For Digital Innovation**

The Alliance For Digital Innovation Received At Least \$10,000 From Amazon's Public Policy Office In 2022. [Amazon Public Policy, 2022 Political Engagement Statement]

The Alliance For Digital Innovation, Which Counted Amazon Web Services As A Member, Supported Congressional Funding "Of Several Cybersecurity And IT Modernization Efforts In The 2023 Appropriations Bill." "One of the Cybersecurity and Infrastructure Security Agencys (CISA) mainstay cybersecurity protection programs got an extended lease on life, along with \$91 million of funding, in the fiscal year (FY) 2023 omnibus appropriations bill released by the House and Senate Appropriations committees on Dec. 20. [...]

The Alliance for Digital Innovation (ADI), a private-sector trade group whose members include Amazon Web Services and Google Cloud, said in a statement today it was encouraged by Congress's funding of several cybersecurity and IT modernization efforts in the 2023 Appropriations bill." [Cyber Security Monitor Worldwide, 12/22/22]

The Alliance For Digital Innovation Argued COVID-19 "Validated The Industry's Argument That Agencies Should Be Able To More Quickly Use Their Products." According to the New York Times, "Several lobbying groups representing the cloud computing industry, including Amazon and Google, have also encouraged federal officials to grant faster approvals for the services to be adopted in light of the virus or to provide more funding for federal employees to work from home. Matthew Cornelius, a former federal official who leads the Alliance for Digital Innovation, which represents Amazon and Salesforce, said rapid spread of telework in the federal government validated the industry's argument that agencies should be able to more quickly use their products." [New York Times, 4/6/20]

## **American Enterprise Institute**

The American Enterprise Institute Received At Least \$10,000 From Amazon's Public Policy Office In 2022. [Amazon Public Policy, 2022 Political Engagement Statement]

## **Americans For Tax Reform**

Americans For Tax Reform Received At Least \$10,000 From Amazon's Public Policy Office In 2022. [Amazon Public Policy, 2022 Political Engagement Statement]

Americans For Tax Reform President Grover Norquist Signed A Letter Calling On Congress To "Reject Any Proposal That Politicizes Antitrust Law Or Gives Unelected Bureaucrats Even More Power To Control The Economy." A letter from the R Street Institute read, "Recent media reports have indicated that Senate Democrats are crafting a package of European-style antitrust regulation. Some left-wing politicians are attempting to convince conservatives that weaponizing antitrust law is the solution to legitimate anger over Big Tech censorship. In reality, such politicians are not acting in good faith, and these bills would increase the political and government abuse of conservatives. Even though the left labels this effort as "antitrust reform," these bills are hardly antitrust bills. They are regulatory bills that give Biden bureaucrats sweeping new power to reshape the economy in service of their progressive social agenda. We urge you to reject any proposal that politicizes antitrust law or gives unelected bureaucrats even more power to control the economy. The Senate legislation follows a package of six antitrust bills spearheaded by Rep. David Cicilline (D-R.I.) and reported out of the House Judiciary Committee in June. [...] Grover Norquist President, Americans for Tax Reform" [R Street Institute, Press Release, 10/12/21]

# **Antitrust Education Project**

The Antitrust Education Project Received At Least \$10,000 From Amazon's Public Policy Office In 2022. [Amazon Public Policy, 2022 Political Engagement Statement]

Robert Bork, Jr., President Of The Antitrust Education Project, Said Lina Khan Was A "Celebrity Scholar Recasting Antitrust Law Into A Tool To Enable Government To Control Capitalism." "Robert Bork Jr., president of the Antitrust Education Project, a group that advocates for a traditional interpretation of antitrust law, wrote on Tuesday that Ms. Khan was a 'celebrity scholar recasting antitrust law into a tool to enable government to control capitalism.' Mr. Bork is the son of Robert Bork, the legal scholar who championed much of the current antitrust doctrine that Ms. Khan criticizes." [New York Times, 6/24/21]

Robert Bork, Jr. Signed A Letter Written By The R Street Institute Calling On Members Of Congress "To Reject Any Proposal That Politicizes Antitrust Law Or Gives Unelected Bureaucrats Even More Power To Control The Economy." A letter from the R Street Institute read, "Recent media reports have indicated that Senate Democrats are crafting a package of European-style antitrust regulation. Some left-wing politicians are attempting to convince conservatives that weaponizing antitrust law is the solution to legitimate anger over Big Tech censorship. In reality, such politicians are not acting in good faith, and these bills would increase the political and government abuse of conservatives. Even though the left labels this effort as "antitrust reform," these bills are hardly antitrust bills. They are regulatory bills that give Biden bureaucrats sweeping new power to reshape the economy in service of their progressive social agenda. We urge you to reject any proposal that politicizes antitrust law or gives unelected bureaucrats even more

power to control the economy. The Senate legislation follows a package of six antitrust bills spearheaded by Rep. David Cicilline (D-R.I.) and reported out of the House Judiciary Committee in June. [...] Robert H. Bork Jr. President, Antitrust Education Project" [R Street Institute, Press Release, 10/12/21]

## **Bipartisan Policy Center**

The Bipartisan Policy Center Received At Least \$10,000 From Amazon's Public Policy Office In 2022. [Amazon Public Policy, 2022 Political Engagement Statement]

The Bipartisan Policy Center Quoted An Amazon Representative About The American Innovation And Choice Online Act

The Bipartisan Policy Center "Quoted An Amazon Representative" Arguing The American Innovation And Choice Online Act Gives 'Preferential Treatment To Other Large Retailers That Engage In The Same Practices." "Bipartisan Policy Center quoted an Amazon representative who said that placing these restrictions on a handful of online platforms gives "preferential treatment to other large retailers that engage in the same practices." [Daily Gate City, 12/21/22]

The Bipartisan Policy Center Held A Virtual Discussion, "Technology And Antitrust/Competition Policy – Economists' Views And Next Steps After The Whistleblower Hearings" In 2021. [Washington Daybook, 10/27/21]

 Carl Shapiro And Luigi Zingales, Two Professors, Appeared At The Bipartisan Policy Center's Discussion. "PARTICIPANTS: Carl Shapiro, professor at the University of California at Berkeley; and Luigi Zingales, professor at the University of Chicago Booth School of Business" [Washington Daybook, 10/27/21]

#### **Business Forward**

Business Forward Received At Least \$10,000 From Amazon's Public Policy Office In 2022. [Amazon Public Policy, 2022 Political Engagement Statement]

Business Forward Partnered With Amazon On The SBA's Small Business Digital Alliance Program

Business Forward Partnered With Amazon As A Part Of The SBA's Small Business Digital Alliance Program. "When the Covid pandemic started to surge in the U.S., Jodi Kostelnik shut down The Neighborgoods' brick-and-mortar store in Shaw. The situation was dire. But then representatives from Amazon Handmade, part of Amazon.com Inc. (NASDAQ: AMZN), reached out to the owner and founder to ask how they could help her small business continue selling dish towels, tote bags and other giftable goods. Amazon's e-commerce platform promoted The Neighborgoods on its home page for a full month during May 2020. [...] In January, the SBA launched the Small Business Digital Alliance Program, designed to help entrepreneurs use digital tools and build out the digital infrastructure they need to strengthen their businesses. The program partners with the nonprofit Business Forward Inc., as well as tech companies like Amazon and Google." [Washington Business Journal, 5/27/22]

# Center for Democracy and Technology

The Center For Democracy And Technology Received At Least \$10,000 From Amazon's Public Policy Office In 2022. [Amazon Public Policy, 2022 Political Engagement Statement]

A Lawyer For The Center For Democracy And Technology Praised Google's Supreme Court Victory In A Copyright Case Over Oracle

Center For Democracy And Technology Lawyer On Google's Supreme Court Win Over Oracle: "When Something Serves A Functional Purpose...It Doesn't Make Sense To Let Copyright Stop Others From Using The Same Functional Method." "After a decade of fierce litigation, the Supreme Court handed Google a win over Oracle on Monday in a closely-watched copyright dispute that has huge implications for how companies build software to work across platforms. The justices ruled 6-2 that Google's use of 11,000 lines of Oracle's software code in developing its Android mobile operating system was legal under "fair use" provisions of copyright law. It is a key ruling on how that law applies to APIs, software code that enables programs to work with each other. [...] Dozens of tech industry groups praised the decision as a win for innovation and competition, allowing startups and developers to freely use code that enables programs to work together. 'When something serves a functional purpose - when it works - it doesn't make sense to let copyright stop others from using the same functional method,' said Stan Adams, a lawyer with the nonprofit Center for Democracy and Technology, which receives funding from Google as well as Apple, Amazon, Facebook and Microsoft." [Politico, 4/5/21]

#### **Consumer Choice Center**

The Consumer Choice Center Received At Least \$10,000 From Amazon's Public Policy Office In 2022. [Amazon Public Policy, 2022 Political Engagement Statement]

Consumer Choice Center's Maria Chaplin: "Amazon Will Soon Face Antitrust Proceedings" From The EU But "Regardless Of The Outcome Of This Investigation Into Abusive, Monopolistic Behaviour, The EU Will Come Out As A Loser If It Does Not Undertake A Radical Digital Reform To Liberalise Its Digital Single Market." In an op-ed in Parliament Magazine, CCC's Maria Chaplin wrote, "Amazon will soon face antitrust proceedings to address concerns raised by EU authorities regarding the company's access and use of data. Specifically, they claim the American company can see sensitive commercial information on third-party products such as price or volume. Amazon's actions would qualify as anti-competitive if the EU finds that it has been using this data to improve the ranking of its own products. Regardless of the outcome of this investigation into abusive, monopolistic behaviour, the EU will come out as a loser if it does not undertake a radical digital reform to liberalise its digital single market. In the face of digital competitors from abroad, it has become convenient to pull out antitrust laws in response to every tech issue. But such an approach has neither made the EU more innovation-friendly nor more mindful of actual consumer needs." [Parliament Magazine, Op-Ed, 11/4/20]

Deputy Director Of CCC: "If Congress Succeeds In Changing Antitrust Laws To Curb Tech Power, It Will Not Be To The Benefit Of The Typical User And Consumer Online." "Gen Xers remember when Facebook replaced Friendster and Myspace, just as younger audiences have now replaced Facebook with TikTok and Snapchat. And while TikTok is garnering quite a bit of media attention, Twitch and Discord are poised to be next as preferred platforms.

Based on these examples, the pitching of proposals in Congress regarding who can or cannot tweet seems counterintuitive, especially since Twitter ranks rather low in users anyway.

Yael Ossowski, deputy director of the Consumer Choice Center, notes that "If Congress succeeds in changing antitrust laws to curb tech power, it will not be to the benefit of the typical user and

consumer online. Rather, it would fulfill the political goals of a coalition that seeks to curtail much more than mergers and acquisitions: certain political speech, movements they view as hostile, and products to which they would rather consumers not have access." [American Institute for Economic Research, 8/25/22]

## **Consumer Technology Association**

The Consumer Technology Association Received At Least \$10,000 From Amazon's Public Policy Office In 2022. [Amazon Public Policy, 2022 Political Engagement Statement]

CTA Press Release: "The American Innovation And Choice Online Act Will Cause Irreparable Harm To Small Businesses And Startups And Put U.S. Companies At A Competitive Disadvantage Against China And Other Nations Eager To Overtake Our Country As A Global Tech Leader." "The following statement is attributed to Gary Shapiro, president and CEO, Consumer Technology Association (CTA)(R), regarding American Innovation and Choice Online Act introduced by the Senate today. 'The American Innovation and Choice Online Act will cause irreparable harm to small businesses and startups and put U.S. companies at a competitive disadvantage against China and other nations eager to overtake our country as global tech leader.

CTA: "The Bill Allocates Vast New Powers To The FTC, Allowing The Commission To Ignore The Consumer Welfare Standard, While Imposing Massive Fines With Minimal Due Process." "The bill allocates vast new powers to the FTC, allowing the commission to ignore the consumer welfare standard, while imposing massive fines with minimal due process. Everyone who is alarmed by the controversial antitrust package introduced in the House should be equally concerned by this Senate legislation.

CTA: "The Bill Will Take Away Features And Functions That Millions Of Americans Love And Use In Their Everyday Lives" Like "Amazon Prime Free Shipping." "Further, the bill will take away features and functions that millions of Americans love and use in their everyday lives. Say goodbye to Amazon Prime free shipping, Google maps in search results, preinstalled iPhone apps and many more. 'The timing of this bill could not be worse. By restricting delivery options and consumer access to lower cost products, this bill if enacted into law will exacerbate Americans' frustrations with shipping delays and supply chain issues. 'We urge Congress to work with American innovators to promote competition and our world-leading, tech-driven economy."' [Consumer Technology Association, Press Release, 10/19/21]

CTA Press Release: "As Currently Drafted, The Package Of Antitrust Bills Introduced In The House Judiciary Committee Would Be A Disaster For American Innovators And Consumers." "The following statement is attributed to Gary Shapiro, president and CEO, Consumer Technology Association (CTA)(R), regarding the House Committee on the Judiciary's Subcommittee on Antitrust, Commercial, and Administrative Law's package of antitrust bills. 'As currently drafted, the package of antitrust bills introduced in the House Judiciary Committee would be a disaster for American innovators and consumers. If signed into law, the bills would cause irreparable harm to small businesses and startups and put the U.S. at a competitive disadvantage against China and other countries eager to overtake the U.S. as global tech leader. The bills will limit features currently enjoyed by millions of consumers. Prepare to say goodbye to Amazon Prime free shipping, YouTube videos in Google search results, preinstalled Find My iPhone apps and many more. 'We are concerned Congress is rushing to mark up these bills without hearings or the opportunity for the many stakeholders to provide input. We urge the House

Judiciary Committee to work with innovators to protect competition, consumers and America's world-leading, tech-driven economy." [Consumer Technology Association, Press Release, 6/15/21]

## **Financial Innovation Now**

Financial Innovation Now Received At Least \$10,000 From Amazon's Public Policy Office In 2022. [Amazon Public Policy, 2022 Political Engagement Statement]

Amazon, Along With Google, Apple, And Others, "Announced The Formation Of Financial Innovation Now, A Coalition That Will Promote Policies To Help Foster Greater Innovation In Financial Services." "Technology industry leaders Amazon, Apple, Google, Intuit and PayPal today announced the formation of Financial Innovation Now, a coalition that will promote policies to help foster greater innovation in financial services. "Innovation is coming to financial services, and now is the time for Washington to help enable a modern financial system that is more accessible, affordable, and secure," said Brian Peters, Executive Director of Financial Innovation Now. "This alliance of remarkably innovative companies brings a new voice to Washington's financial conversations, and we look forward to engaging on a wide range of opportunities. Whether it is protecting consumers, growing small businesses, or promoting financial literacy and savings, Financial Innovation Now wants policymakers to understand how new technologies can help solve today's policy challenges." The organization and its member companies believe that financial innovation will empower consumers by improving access to financial tools and services, increasing convenience and ease of use, and helping users save money and lower costs. In addition, it will enable small businesses to grow and succeed with greater access to capital and analytical tools to make strategic, data-driven decisions, and strengthen authentication and security solutions for everyone." [Financial Innovation Now, Press Release, 11/3/15]

# **High Tech Inventors Alliance**

The High Tech Inventors Alliance Received At Least \$10,000 From Amazon's Public Policy Office In 2022. [Amazon Public Policy, 2022 Political Engagement Statement]

The High Tech Inventors Alliance Was "Comprised Of Eight Technology Companies: Adobe, Amazon, Cisco, Dell, Google, Intel, Oracle And Salesforce."

"The High Tech Inventors Alliance is comprised of eight technology companies: Adobe, Amazon, Cisco, Dell, Google, Intel, Oracle and Salesforce. These companies have over 447,000 employees in the United States, have invested \$62.9 billion in research and development in the past year and hold a total of over 115,000 U.S. patents." [High Tech Inventors Alliance, Press Release, 3/7/18]

# Institute for Security and Technology

The Institute For Security And Technology Received At Least \$10,000 From Amazon's Public Policy Office In 2022. [Amazon Public Policy, 2022 Political Engagement Statement]

The Institute For Security And Technology "Led A Task Force Of Executives From Amazon" And Other Companies "Calling For Urgent Action To Combat Ransomware." "Last month, the Bay Area-based Institute for Security and Technology led a task force of executives from Amazon, Microsoft, Cisco, FireEye and dozens of other organizations calling for urgent action to combat ransomware in an 81-page report. Leading a similar effort inside the Justice Department are Lisa Monaco, the deputy attorney general, and John Carlin, who led the agency's national security division during the Obama administration." [New York Times, 5/9/21]

## Lincoln Network

The Lincoln Network Received At Least \$10,000 From Amazon's Public Policy Office In 2022. [Amazon Public Policy, 2022 Political Engagement Statement]

Luke Hogg, Director Of Outreach At The Lincoln Network, Said Reps. Cicilline & Buck Faced Bipartisan Opposition To Their Antitrust Proposal Because It Was "Seen As Retroactively Punitive, Be It To Google Or Apple Or Whoever." According to the New Republic, "Over the course of last year, as Big Tech companies such as Google, Amazon, and Meta plotted to further their already considerable reach, lawmakers in Washington plotted how to stop them. Critically, the effort was seen to be a bipartisan one: Democrat David Cicilline and Republican Ken Buck were both sitting atop the House Judiciary Committee's antitrust subcommittee, working off the same page. With Democrats in control of both houses and the Biden administration doing their part to crack down on monopolies—alongside some significant antitrust lawsuits wending their way through the courts —twenty-first century trustbusters appeared to have a winning hand. [...] 'The reason they had that bipartisan opposition is that they, in my opinion, are seen as retroactively punitive, be it to Google or Apple or whoever. I think that's an interesting discussion that we can have, whether it's justified, but it's definitely a big shift away from long-standing antitrust tradition and case law,' said Luke Hogg, the director of outreach at the Lincoln Network, a right-leaning think tank that advocates for free markets. "So for someone like Thomas Massie, I see him being less willing to kind of re-shift and reframe antitrust." [New Republic, 3/13/23]

## **National Consumers League**

The National Consumers League Received At Least \$10,000 From Amazon's Public Policy Office In 2022. [Amazon Public Policy, 2022 Political Engagement Statement]

UFCW, CWA, And UAW Stepped Down From The National Consumers League "Over The NCL's Involvement With And Financial Support From Amazon." "Three major unions are stepping down from their positions on the board of the nation's oldest consumer rights organization because of that organization's continued ties to Amazon. As reported[1] last Friday, the presidents of the United Food and Commercial Workers (UFCW), the Communications Workers of America (CWA), and the United Auto Workers (UAW) have resigned from the board of the National Consumers League over the NCL's involvement with and financial support from Amazon. The departing unions say that the consumer organization has prioritized donations from the retail giant over its historically progressive mission." [American Prospect, 8/18/21]

# Progressive Policy Institute

The Progressive Policy Institute Received At Least \$10,000 From Amazon's Public Policy Office In 2022. [Amazon Public Policy, 2022 Political Engagement Statement]

The Progressive Policy Institute's "Innovation Frontier Project" Warned "Proposed Antitrust Legislation Would Have Far-Reaching Negative Effects On Competitiveness And Technology Leadership." "A new report from the Progressive Policy Institute (PPI)'s Innovation Frontier Project warns that the proposed antitrust legislation would have far-reaching negative effects on competitiveness and technology leadership. The report, authored by Ashish Arora and Sharon Belenzon, titled "American Science and Technology Leadership Under Threat: Restrictive Antitrust Legislation and Growing Global Competition," is a follow-up to the authors' extensive research deck published in November of 2021 on the impact the antitrust bills could have

on United States competitiveness and living standards. "The U.S. technology sector is facing barriers to its ability to advance its position in an increasingly competitive world. The package of antitrust legislation introduced in Congress may adversely affect the tech sector by limiting the ability of platforms to design new products, integrate existing ones and operate in downstream segments," write report authors Ashish Arora and Sharon Belenzon. "In this report we highlight the potential impact of these limitations on American science and technology leadership. We examine the role that big firms play in advancing U.S. technology, the foreign competition they increasingly face, and the fragile nature of the U.S. innovation ecosystem." [Progressive Policy Institute, Press Release, 5/26/22]

PPI's Report Argued The Legislative Package "Would Limit Tech Companies' Ability To Integrate New Products, Promote New Features, And Compete In New Market Segments." "According to the report, the package of antitrust legislation moving through Congress would limit tech companies' ability to integrate new products, promote new features, and compete in new market segments. Antitrust regulations that reduce the size and limit the scope of tech firms weaken their incentives to make the large-scale, long-run investments in science and technology vital for national security and economic prosperity." [Progressive Policy Institute, Press Release, 5/26/22]

## Silicon Valley Leadership Group

The Silicon Valley Leadership Group Received At Least \$10,000 From Amazon's Public Policy Office In 2022. [Amazon Public Policy, 2022 Political Engagement Statement]

The Silicon Valley Leadership Group Advocated For President Trump To "Consider The Principles The Industry Says Will Help Growth And Innovation"

The Silicon Valley Leadership Group, Of Which Amazon Was A Member, Signed A Letter To President-Elect Trump "Asking Him To Consider Principles The Industry Says Will Help Growth And Innovation." "The tech industry has banded together in an attempt to reach out to Donald Trump, the president-elect it tried to defeat. Seventeen trade groups sent a letter to Trump Tuesday, asking him to consider principles the industry says will help growth and innovation. The groups pushed for government investment in tech infrastructure, tax reform and modernizing rules and laws. They also felt the need to toot their own horn a little. 'We are a powerful engine for economic growth and competitive strength, driving over \$1 trillion into the American economy,' the groups wrote. Indeed, we are increasingly the platform for powering everything from small main street businesses to the leading powerhouse companies that are the envy of the world." The groups, which include the Consumer Technology Association, TechNet and the Silicon Valley Leadership Group, count among their members companies such as Google, Facebook, Amazon and Twitter. One of the groups that signed this letter, the Internet Association, had already sent Trump a wish list with policy priorities a couple of weeks ago." [Mercury News, 11/30/16]

# **Taxpayers Protection Alliance**

The Taxpayers Protection Alliance Received At Least \$10,000 From Amazon's Public Policy Office In 2022. [Amazon Public Policy, 2022 Political Engagement Statement]

The Taxpayers Protection Alliance Said It Spent "Close To \$2 Million On Ads Opposing" Antitrust Legislation, Focusing On 17 Senators. "Google and Apple are furious with antitrust legislation getting a fresh look in Congress and warned that what's bad for them is bad for America.

As the Senate Judiciary Committee prepares to review new antitrust proposals, the Big Tech titans are working to undermine support for the bills that could damage their market power. [...] Big Tech's defenders in the advocacy realm are targeting senators, too. The watchdog group Taxpayers Protection Alliance, which is aligned on antitrust policy with Google, said Wednesday that it was spending close to \$2 million on ads opposing the legislation, and the ads are focused on 17 senators. 'China wants to beat America. The anti-tech agenda in Washington will kneecap our economy, weaken our national security, and help China win,' said a narrator in one 15-second ad. "Tell Congress to oppose these dangerous laws. Tell them to fight for American technology and America's security." [Washington Times, 1/20/22]

The Taxpayers Protection Alliance, A Member Of The Alliance On Antitrust, Signed Onto A Letter Condemning Antitrust Legislation In 2021. "The Taxpayers Protection Alliance, one of the members of the Alliance on Antitrust, signed on to a new letter to the House Judiciary Committee explicitly condemning the legislation. The letter features 13 nonprofit signatories who claim the legislation 'would prevent Apple, Amazon, Facebook, Google, and Microsoft from offering integrated tech conveniences to consumers." [Center for Responsive Politics, Press Release, 6/22/21]

#### **TechFreedom**

TechFreedom Received At Least \$10,000 From Amazon's Public Policy Office In 2022. [Amazon Public Policy, 2022 Political Engagement Statement]

TechFreedom: Sen. Klobuchar's "Competition And Antitrust Law Enforcement Reform Act Would Reverse The Burden Of Proof For Certain Acquisitions By Requiring The Merging Parties Prove That The Merger Enhances Competition." "Today, Sen. Amy Klobuchar filed an antitrust bill that would shatter the bipartisan antitrust consensus of the last four decades. Her Competition and Antitrust Law Enforcement Reform Act would reverse the burden of proof for certain acquisitions by requiring the merging parties prove that the merger enhances competition. The bill would dramatically increase funding for the Federal Trade Commission and the Department of Justice's Antitrust Division and allow the agencies to seek enormous civil fines for violations of the Sherman Act, on top of existing remedies such as treble damages. "Sen. Klobuchar's bill would move the United States towards a mother-may-I economy, where private companies would have to seek the government's permission before engaging in routine transactions," said Asheesh Agarwal, Deputy General Counsel of TechFreedom. "As the Council of Economic Advisers has explained, overly aggressive merger review could harm the economy by reducing venture capital funding for start-ups." Agarwal noted that the proposals break with the bipartisan consensus. "Major changes to the antitrust laws were opposed by the bipartisan Antitrust Modernization Commission and a majority of antitrust experts who submitted comments to the House Judiciary Committee's Antitrust Subcommittee last year," he continued." [TechFreedom, Press Release, 2/4/21]

## The American Consumer Institute

The American Consumer Institute Received At Least \$10,000 From Amazon's Public Policy Office In 2022. [Amazon Public Policy, 2022 Political Engagement Statement]

American Consumer Institute: "While We Support Antitrust Scrutiny To Promote Behavior, As Long-Time Supporters Of Free Markets And Free Expression, We Are Concerned To See Drastic Antitrust Reform Proposals That Completely Overlook Consumer Welfare And Threaten To Cause Actual Irreparable Harm To Consumers." "Senator Grassley and Members of Congress: We appreciate your efforts and careful attention to

antitrust and other competition related issues with technology companies. While we support antitrust scrutiny to promote competitive behavior, as long-time supporters of free markets and free expression, we are concerned to see drastic antitrust reform proposals that completely overlook consumer welfare and threaten to cause actual and irreparable harm to consumers. Missing from the current conversation is the full and accurate consideration of the consumer benefits technology companies provide, and what would be lost by punishing their successes. As a non-profit research organization representing consumers, we are concerned with recent proposals in which consumer welfare is largely ignored in favor of a presumption that "big tech" is automatically anti-consumer. These companies provide valuable services to hundreds of millions of American and global consumers. Failing to recognize this will only deny consumers potential benefits and show they are not the pre-eminent concern in antitrust enforcement. We look forward to supporting efforts to create strong, evidence-based proposals that benefit consumers and stand ready to assist in any way that is helpful. We welcome the opportunity to further discuss these views and relevant proposals or assessments. Respectfully, Krisztina Pusok Director American Consumer Institute" [American Consumer Institute, Press Release, 9/13/21]

#### **Astroturf Efforts**

## **Third Party Sellers**

Amazon Tried To Enlist Third Party Sellers In Its Fight Against Antitrust Bill, Urged Them To Write Senators To Oppose The Bipartisan Measure. "Amazon wants to enlist third-party sellers in its fight against an antitrust bill — but many of the sellers support the legislation and have accused the company of spreading "propaganda" and treating them like "morons." In a post on Amazon's forum for third-party merchants who sell goods through the site, Amazon vice president of selling partner services Dharmesh Mehta urged sellers to write to their senators to oppose a bipartisan antirust bill called the American Innovation and Choice Online Act." [New York Post, 6/7/22]

Many Sellers Replied They Would Instead Support The Legislation. "Hundreds of sellers replied to Mehta's post, including many who seemed unconvinced by Amazon's point of view and promised to support the legislation. Third-party sellers, who account for more than half of Amazon's retail volume, have in recent years expressed frustration over the costs they pay to stay in good standing, the amount Amazon charges them for ads and Amazon's inability to rid the marketplace of scams and bad actors." [CNBC, 6/6/22]

Amazon Tried Lobbying Third-Party Sellers To Oppose Antitrust Bill, But The Effort "Backfired," With Many Sellers Disputing Amazon's Arguments About The Legislation. "Amazon is so concerned about potential tech antitrust reforms swirling through Congress that a senior executive recently tried lobbying third-party sellers on an online forum that they use to communicate with one another about hot topics. But the effort appeared to backfire, as many sellers disputed Amazon's argument and said they intend to support the legislation, which seeks to overhaul U.S. antitrust laws and reel in the power of Big Tech." [CNBC, 6/6/22]

The Sellers Also Accused Amazon Of Spreading Propaganda. "Anytime Big Tech tries to generate some genuine organic pushback against the bills, it has blown up in their faces. On June 2, Amazon vice president Dharmesh Mehta placed a note on their 'Seller Central' message board, urging third-party sellers to speak to their senators against the American Innovation and Choice Online Act. Virtually all the responses from sellers took the side of the legislation, while condemning Amazon for spreading propaganda." [American Prospect, 6/3/22]

### National Minority Quality Forum

Amazon Was Caught Asking Consultant To Push Press To Cover A Study From Minority Advocacy Group Criticizing The Antitrust Bill. "In an email exchange mistakenly forwarded to POLITICO, Amazon spokesperson Julia Lawless asked a consultant with FTI Consulting to press media outlets to report on a letter from a minority group criticizing the American Choice and Innovation Online Act, S. 2992 (117), a bill moving through Congress that would block the largest tech companies from giving preference to their own products over their competitors...Lawless linked to a letter the National Minority Quality Forum, an advocacy group focused on health disparities among minority groups, sent to lawmakers raising concerns about whether the bill would protect against health data breaches. The letter was addressed to Senate Majority Leader Chuck Schumer (D-N.Y.) and the bill's Democratic co-sponsor Sen. Amy Klobuchar (D-Minn.), who are working to pass the bill by the end of the summer." [Politico, 6/3/22]

The Group, The National Minority Quality Forum, Received Funding From Amazon. "The push from Amazon this week is the latest effort by the tech giants to fight unfavorable legislation by claiming it will hurt minority groups, including by funding some of these advocates, as POLITICO previously reported. The National Minority Quality Forum lists Amazon as one of its corporate partners." [Politico, 6/3/22]

#### Customers

2022: Amazon And Google Mobilized Customers To Rail Against Antitrust Legislation, With Amazon Blasting Out Emails To Its Listserv Of Thousands Of Online Businesses That Sell On Its Site. "Amazon and Google do not often mobilize their legions of customers to rail against legislation, but that's the lever that they have chosen to pull during this lobbying battle. Amazon has been the most outspoken on the bills, blasting out emails to its listserv of the thousands of online businesses that sell on its site." [Politico, 1/4/22]

Amazon Also Set Up A Website Encouraging Small Businesses To Raise Their Concerns Directly With Elected Officials. "The e-commerce giant also set up a website — titled "Support Small Sellers" — encouraging small businesses to raise their concerns directly with elected officials. The bills, the site reads, 'would jeopardize Amazon's ability to operate a marketplace for sellers, potentially resulting in hundreds of thousands of American small and medium-sized businesses losing access to Amazon's customers and services." [Politico, 1/4/22]

Appendix I: Organizations Disclosed On Amazon's 2022 Political Engagement Statement

A Better City
Accelerate Colorado
Adams County Regional Economic Partnership
AdvaMed
Advanced Energy Economy
Aero Club of Washington
Aerospace Industries Association
African American Mayors Association
Alaska Chamber of Commerce
Alliance for a Stronger FDA
Alliance for Connected Care
Alliance for Digital Innovation
Alliance for Health Policy
Alliance for Network Security
Alliance for Southern California Innovation
Albuquerque Hispano Chamber of Commerce
Alexandria Chamber of Commerce
American Action Forum
American Association of Nurse Practitioners
American Association of State Highway and Transportation Officials
American Council of Young Political Leaders
Alliance for Network Security
Alliance for Southern California Innovation
Albuquerque Hispano Chamber of Commerce
Alexandria Chamber of Commerce
American Action Forum
American Association of Nurse Practitioners
American Association of State Highway and Transportation Officials
American Council of Young Political Leaders
American Council on Renewable Energy
American Enterprise Institute
American Leadership Initiative
American Telemedicine Association
American Trucking Associations
Americans for Tax Reform
Antitrust Education Project
Arizona Chamber of Commerce and Industry
Arizona Food Marketing Alliance
Arizona Hispanic Chamber of Commerce
Arizona Pharmacy Association
Arizona Retailers Association
Arkansas Grocers & Retail Merchants Association
Arkansas State Chamber of Commerce / Associated Industries of Arkansas
Arlington Chamber of Commerce
Asia Society
Asian Pacific American Institute for Congressional Studies

A sur our Trackitusk o
Aspen Institute
Associated Industries of Florida
Associated Industries of Massachusetts
Association for a Better Long Island
Association for Enterprise Opportunity
Association for Postal Commerce
Association for Uncrewed Vehicle Systems International
Association of National Advertisers
Association of Washington Business
Association of Washington Cities
ATA Action
Atlantic Council
Atlanta Business League
Attorney General Alliance
Aurora Chamber of Commerce
Aurora Economic Development Council
Bay Area Council
Bellevue Chamber of Commerce
Bellevue Downtown Association
Beverage Alcohol Law Alliance
Big Bend Minority Chamber of Commerce
Biocom California
Bipartisan Policy Center
Birmingham Business Alliance
Black Caucus Foundation of Michigan
Black Democratic Legislative Caucus of Colorado
Board of Latino Legislative Leaders
Boulder Chamber of Commerce
Brennan Center for Justice
Brigham Young University
British-American Business
Brookings Institution
Brooklyn Chamber of Commerce
Business and Industry Association of New Hampshire
Business Council of Alabama
Business Council of New York State
Business Forward
Business Impact Northwest (Seattle Economic Development Fund)
Business Roundtable
CalChamber
California African American Chamber of Commerce
California Asian Pacific Chamber of Commerce
California Association for Nurse Practitioners
California Black Chamber of Commerce Foundation
California Contract Cities Association
California Foundation on the Environment and the Economy
Camornia Foundation on the Environment and the Economy

California Grocers Association
California Hispanic Chamber of Commerce
California Jewish Legislative Caucus Leadership Foundation
California Legislative Black Caucus Policy Institute
California Legislative LGBT Foundation
California Pharmacists Association
California Retailers Association
California Women Lead
Canadian American Business Council
CARIN Alliance
Cargo Airline Association
Cascadia Center for Regional Development
Center for a New American Security
Center for American Entrepreneurship
Center for American Progress
Center for Anti-Counterfeiting and Product Protection
Center for Climate and Energy Solutions
Center for Cybersecurity Policy and Law
Center for Democracy and Technology
Center for European Policy Analysis
Center for Health Policy Development
Center for Law and Policy
Center for Strategic and International Studies
Center Forward
Center on Technology Policy at the University of North Carolina at Chapel Hill
Centerstate Corporation for Economic Opportunity
Central City Association of Los Angeles
Centre for Information Policy Leadership
Ceres, Inc.
Chamber of Commerce for Greater Philadelphia
Chamber of Commerce Hawaii
Chamber of Commerce Southern New Jersey
Chamber of Progress
Chamber San Mateo
Charlotte Regional Business Alliance
Chicago City Council Latino Caucus Foundation
Chicago Southland Economic Development Corporation
Chicagoland Chamber of Commerce
Citizens Budget Commission
Civil Justice Association of California
Clayton County Chamber of Commerce
Clean Energy Buyers Association
Clean Energy Buyers Institute
Climate Solutions Foundation
Coalition for American Innovation
Coalition for Cannabis Policy, Education, and Regulation

Coalition for Clean Air
Coalition for Fair Software Licensing
Coalition for Government Procurement
Coalition of Services Industries
Congressional Black Caucus Foundation
Congressional Black Caucus Institute
Congressional Institute
Colorado Business Roundtable
Colorado Chamber of Commerce
Colorado Democratic Latino Caucus
Colorado for All
Colorado Retail Council
Colorado Springs Chamber & EDC
Colorado Women's Chamber of Commerce
Commerce Lexington
Commercial Drone Alliance
Committee for a Responsible Federal Budget
Common Sense Institute
COMPTIA
Computer and Communications Industry Association
Computer Science Education Coalition
Congressional Hispanic Caucus Institute
Congressional Hispanic Leadership Institute
Connected Commerce Council
Connecticut Business and Industry Association
Connecticut Retail Merchants Association
Consumer Action
Consumer Brands Association
Consumer Choice Center
Consumer Federation of America
Consumer Technology Association
Council of State Governments
Council of State Retail Associations
Council of the Americas
Cross Border Data Forum
CTIA
Culver City Chamber of Commerce
Culver City Downtown Business Association
Dallas Regional Chamber
Data Center Coalition
Data Foundation
Delaware Center for Justice
Delaware State Chamber of Commerce
Denver Metro Chamber of Commerce
Detroit Regional Chamber
Detroit Regional Partnership
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Digital Advertising Alliance
Digital Media Association
Downtown Brooklyn Partnership
Downtown Denver Partnership
Downtown Partnership of Colorado Springs
Downtown San Diego Partnership
Downtown Seattle Association
Downtown Works
Drug Policy Alliance
Dynamic Spectrum Alliance
Eastside Housing Roundtable
Edison Electric Institute
Electronic Transactions Association
Engine Advocacy
Enterprise Washington
Entertainment Software Association
Equality California
Equality Illinois Institute
Equality Texas Foundation
Equality Virginia
Faith and Politics Institute
Family Online Safety Institute
Financial Innovation Now
Florida Association of Counties
Florida Chamber of Commerce
Florida Conference of Black State Legislators
Florida Restaurant & Lodging Association
Florida Retail Federation
Food Industry Alliance of New York State, Inc.
Food Marketplace, Inc.
Food Research & Action Center, Inc.
Foundation for Advancing Alcohol Responsibility (Responsibility.org)
Foundation for California's Technology & Innovation Economy
Fort Worth Chamber of Commerce
Freedom House
Fresno Chamber of Commerce
Fuel Cell and Hydrogen Energy Association
Future of Privacy Forum
General Aviation Manufacturers Association
George Mason University Foundation
Georgetown University McDonough School of Business
Georgia Chamber of Commerce
Georgia Hispanic Chamber of Commerce
Georgia Legislative Black Caucus
Georgia Retailers
Georgia Strong Committee

C · m l m · l · ·
Georgia Tech Foundation
German Marshall Fund of The United States
Getty House Foundation
Global Internet Forum to Counter Terrorism
Global Women's Innovation Network
Greater Albuquerque Chamber of Commerce
Greater Austin Chamber of Commerce
Greater Boston Chamber of Commerce
Greater Cleveland Partnership
Greater Fort Lauderdale Alliance
Greater Fort Wayne
Greater High Desert Chamber of Commerce
Greater Houston Partnership
Greater Los Angeles African American Chamber of Commerce
Greater Miami Chamber of Commerce
Greater Memphis Chamber of Commerce
Greater North Dakota Chamber of Commerce
Greater Phoenix Chamber of Commerce
Greater Seattle Partners
Greater St. Louis, Inc.
Greater Washington Partnership
Greater Wichita Partnership
Gwinnett Chamber of Commerce
Halifax International Security Forum Health Innovation Alliance
High Tech Inventors Alliance
Hispanas Organized for Political Equality (HOPE)
Hispanic Leadership Fund
Hollywood Chamber of Commerce
Human Rights Campaign
Human Rights Foundation
Huntsville/Madison County Chamber
Idaho Association of Commerce & Industry
Idaho Retailers Association
Illinois Legislative Black Caucus Foundation
Illinois Legislative Latino Caucus Foundation
Illinois Retail Merchants Association
INCOMPAS
Independent Cities Association
Independent Women's Forum
Indiana Chamber of Commerce
Indiana Economic Development Corporation
Indiana Retail Council
Information Technology and Innovation Foundation
Information Technology Industry Council
Inland Empire Economic Partnership
Innovation & Technology Caucus of the Texas House of Representatives

Institute for Security and Technology
Institute of International Finance
Interactive Advertising Bureau
International Association for the Protection of Intellectual Property
International Center for Law and Economics
International Chamber of Commerce
International Coalition Against Illicit Economies
International Consumer Product Health and Safety Organization
International Economic Development Council
International Republican Institute
International Tax and Investment Center
International Trade Commission Modernization Alliance
Internet & Jurisdiction Policy Network
Internet Association
Internet Coalition
Internet Education Foundation
Internet Governance Coalition
Internet Infrastructure Coalition
Internet Society
Iowa Retail Federation
James Clyburn Research Center
Jefferson County Economic Development Corporation
Jobs for the Future
Juvenile Products Manufacturers Association
Kansas Chamber of Commerce
Kent Chamber of Commerce
Kentucky Chamber of Commerce
Kentucky Retail Federation
Knoxville Chamber of Commerce
Korean American Chamber of Commerce, Washington State
Lacey South Sound Chamber of Commerce
Latino Legislative Caucus Foundation
Leadership Center for Attorney General Studies
Leadership Center for Excellence
League of California Cities
Lehigh Valley Economic Development Corporation
Lexington Institute
LGBTQ Victory Institute
Licensing International
Lincoln Network
Long Beach Area Chamber of Commerce
Long Island Association
Long Island City Partnership
Los Angeles African American Women's Public Policy Institute
Los Angeles Area Chamber of Commerce
Los Angeles County Business Federation (BizFed)

Los Angeles County Delegation Foundation
Los Angeles County Economic Development Corporation
Louisiana Association of Business and Industry
Louisiana Legislative Black Caucus Foundation
Louisiana Retailers Association
Maryland Black Caucus Foundation
Maryland Chamber Foundation
Maryland Chamber of Commerce
Maryland Retailers Association
Massachusetts Business Roundtable
McCain Institute for International Leadership at Arizona State University
Mercatus Center
Meridian International Center
Mesa Chamber of Commerce
MetroHartford Alliance
Metropolitan Atlanta Chamber of Commerce
Metropolitan Milwaukee Association of Commerce
Mexican American Legislative Caucus
Miami-Dade Beacon Council
Michigan Chamber Foundation
Michigan Chamber of Commerce
Michigan Retailers Association
Migration Policy Institute
Millennial Action Project
Minneapolis Regional Chamber of Commerce
Minnesota Chamber of Commerce
Minnesota Retailers Association
Mississippi Economic Council
Missouri Chamber Foundation
Missouri Chamber of Commerce and Industry
Missouri Retailers Association
Modern Economy Project
Montana Retail Association
Move Redmond
Moving Health Home
Nashville Area Chamber of Commerce
Nashville Downtown Partnership
National Academy of Social Insurance
National Action Network
National Association of Boards of Pharmacy
National Association of City Transportation Officials
National Association of Counties
National Association of Counties  National Association of Counties  National Association of Counties
National Black Caucus of State Legislators
National Black Professional Lobbyists Association
National Center for APEC
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National Conference of State Legislatures
National Consumers League
National Foreign Trade Council
National Governors Association
National Health Council
National Hispanic Caucus of State Legislators
National Industrial Transportation League
National Immigration Forum
National League of Cities
National Minority Quality Forum
National Nurse-Led Care Consortium
National Opinion Research Center, University of Chicago
National Retail Federation
National Taxpayers Union
National Taxpayers Union Foundation
National Urban League
National Venture Capital Association
Nebraska Chamber of Commerce & Industry
Nebraska Retail Federation
NetChoice
New Albany Chamber of Commerce
New America Foundation
New Bronx Chamber of Commerce
New England Council
New Jersey Association of Counties
New Jersey Business & Industry Association
New Jersey Collaborating Center for Nursing
New Jersey Forward
New Jersey Legislative Black Caucus Foundation
New Jersey Retail Merchants Association
New Jersey State Chamber of Commerce
New Jersey State Nurses Association
New Mexico Chamber of Commerce
New Mexico Inaugural
New Mexico Retail Association
Newnan-Coweta Chamber
New York State Association of Black & Puerto Rican Legislators
New Tork State Association of Black & Fuerto Rican Legislators  NewDEAL
NGV America
N.O.B.E.L. Women
North Carolina Chamber of Commerce
North Carolina Legislative Black Caucus Foundation
North Carolina Retail Merchants Association
North Carolina Tech Association
North Texas Commission
Northern Kentucky Chamber of Commerce

Northern Virginia Chamber of Commerce
Northern Virginia Hispanic Chamber of Commerce
Northern Virginia Technology Council
Northwest Grocery Association
Ohio Business Roundtable
Ohio Chamber of Commerce
Ohio Council of Retail Merchants
Oklahoma Retail Merchants Association
One Columbus
OneRedmond
Open Ran Policy Coalition
Opportunity DC
Orange County Business Council
Oregon Business & Industry
Organization of American States
Package Coalition
Palm Beach North Chamber of Commerce
Parcel Shippers Association
Partnership on AI
Partnership for New York City
Partnership for Transportation Innovation and Opportunity
Pennsylvania Chamber of Business and Industry
Pennsylvania Legislative Black Caucus Foundation
Pennsylvania Retailers Association
People for Bikes
Peterson Institute for International Economics
Phoenix Center
Pleasanton Chamber of Commerce
Portland Business Alliance
Privacy for America
Professional Services Council
Progressive Policy Institute
Project GOAL
Public Affairs Council
Public Interest Patent Law Institute
Public Knowledge
Puerto Rico Chamber of Commerce (Camara de Comercio de Puerto Rico)
Quantum Economic Development Consortium
Quantum Industry Coalition
R Street Institute
REDI Cincinnati
Research and Development (R&D) Coalition
Responsible Artificial Intelligence Institute
Restaurant Association of Metropolitan Washington
Retail Association of Maine
Retail Association of Nevada
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Retail Council of New York State
Retailers Association of Massachusetts
Ripon Society
Safe Kids
San Antonio Economic Development Foundation (greater:SATX)
San Diego Regional Chamber of Commerce
San Diego Regional Economic Development Corporation
San Francisco Bay Area Planning and Urban Research Association
San Francisco Chamber of Commerce
San Pedro Peninsula Chamber of Commerce
Santa Rosa Metro Chamber of Commerce
Schools, Health, and Libraries Broadband Coalition
SCORE Association
Seaport TMA
Seattle Metropolitan Chamber of Commerce
Seattle Southside Chamber of Commerce
Seed AI
Secure World Foundation
Security Industry Association
Semiconductor Equipment and Materials International (SEMI)
Senate Presidents Forum
Shapiro-Davis Inauguration
Silicon Valley Leadership Group
Small Business & Entrepreneurship Council
Small Business Roundtable
Small UAV Coalition
Smart Growth Coalition
Society for Human Resource Management
South Carolina Chamber of Commerce
South Carolina Retail Association
South Dakota Chamber of Commerce and Industry
South Dakota Chamber of Commerce and Hiddstry  South Dakota Retailers Association
South Bakota Retailers Association  Southern Economic Development Council
Space Foundation
Space Policy Institute, George Washington University
Spanish American Merchants Association
State Legislative Leaders Foundation
State Privacy and Security Coalition
Staten Island Economic Development Corporation
Staten Island Chamber of Commerce
Statewide Hispanic Chamber of Commerce Of New Jersey
Suffolk County Alliance of Chambers, Inc.
Sustain South Carolina
Tacoma-Pierce County Chamber of Commerce
Tampa Hillsborough Economic Development Corporation
Taxpayers Protection Alliance

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Team Neo Foundation
Tech:NYC
TechFreedom
TechNet
Technology Association of Georgia
Technology Coalition
Technology Councils of North America
Technology Policy Institute
TechUnited
Tennessee Chamber of Commerce and Industry
Tennessee Pride Chamber of Commerce
Tennessee Retail Association
Texas Association of Business
Texas Conservative Coalition Research Institute
Texas Economic Development Corporation
Texas House LGBTQ Caucus
Texas Legislative Black Caucus
Texas Legislative Black Caucus Research and Education Alliance Fund
Texas Nurse Practitioners
Texas Retailers Association
The American Consumer Institute
The App Association   ACT
The Business Council
The Congressional Award Foundation
The Consumer Goods Forum
The ERISA Industry Committee
The Executives' Club of Chicago
The Manufacturing Institute
The Market Institute
The Mentor Group
The Recycling Partnership
The Women In Toys Foundation
The Worldwide Web Foundation
Third Way
Toy Association
Trans-Atlantic Business Council
Transportation Choices Coalition
Truman Center for National Policy
UnidosUS
United States Agency for International Development Climate Equity Fund
United States Council for International Business
United States Hispanic Business Council
United States ITU Association
University of Nebraska Foundation
University of Pennsylvania
U.SASEAN Business Council
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U.S. Black Chambers, Inc.  U.S. Chamber of Commerce  U.S. China Business Council  U.S. Conference of Mayors  U.S. Global Leadership Campaign  U.SIndia Business Council  U.SIndia Strategic Partnership Forum  U.SJapan Council  U.SWerea Business Council  U.SWexico Foundation  U.SPakistan Business Council  U.SPan Asian American Chamber of Commerce  U.SSaudi Arabian Business Council  U.SU.A.E. Business Council  USC Initiative on Digital Competition  Utah Retail Merchants Association  Valley Industry & Commerce Association  Vegas Chamber  Virginia Chamber of Commerce  Virginia Foundation for Research and Economic Education  Washington Build Black Alliance  Washington Business Alliance  Washington International Trade					
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Washington Council on International Trace					
Washington International Trade Association					
Washington Research Council					
Washington Research Council  Washington Retail Association					
Washington Roundtable					
Washington State Wire					
Washington Technology Industry Association					
Western Governors Association Wi-Fi Forward					
Wilson sin Manufacturers & Commune					
Wisconsin Manufacturers & Commerce					
Women in California Leadership					
Women in Government Foundation					
Women's Congressional Staff Foundation					
Women's High-Tech Coalition					
Woodrow Wilson International Center for Scholars					
Worcester Regional Chamber of Commerce					
World Affairs Council					
World Business Chicago					
World Privacy Forum					
Young Voices					